

MELLO LONDON





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SPEAKERS & PANELISTS

MELLOLONDON



**MARK
SIMPSON**

Mark Simpson has been investing in individual stocks since 2003. Over the last decade Mark has generated a 19% compound annual return following a Value methodology vs a FTSE All-Share Total Return Index that has returned less than 8% over the same period. He has achieved this out-performance by developing a strategy that plays to his unique strengths and overcomes his weaknesses, in particular finding practical ways to overcome behavioural biases. His book *Excellent Investing* describes this approach and how investors of all types can generate higher and more consistent returns by developing their own strategy that plays to their strengths and overcomes their weaknesses.



**EDWARD
CROFT**

Edward Page Croft, CFA, is the CEO & founder of Stockopedia.com - the award-winning stock selection & portfolio analysis platform for individual investors. Ed has a background in asset management, having managed ultra high net wealth private client accounts at Goldman Sachs and a family office. Ed is a committed educator and regular keynote speaker at investment conferences focusing on the benefits of systematic investing in countering common behavioural biases.

Leon is a retired Chartered Accountant and Corporate Financier. He has been investing since he was a teenager and has generated significant capital growth in his ISAs and SIPPs. Despite a single digit percentage loss in 2021 and making only modest gains in 2022 he has generated annualised returns in his ISA in excess of 17% p.a. over the last 30 years. He has a variety of interests which have helped occupy his time during the bear markets of recent years.



**LEON
BOROS**



**CHRISTOPHER
MILLS**
*Chief Executive Officer and
Investment Manager*

Chief Executive Officer and principal shareholder of Harwood Capital Management since 2011. He founded JO Hambro Capital Management with Jamie Hambro in 1993 acting as Chief Investment Officer and Harwood Wealth with Alan Durant in 2013 until their respective sales in 2011 and 2020. He is CEO of North Atlantic Smaller Companies Investment Trust ("NASCIT") which he has managed since 1982 and Executive Director of Oryx International Growth Fund which he has managed since 1995. NASCIT has delivered a total NAV per share of nearly 200x under Mr Mills' management and is the winner of numerous Microcap Sunday Telegraph and S&P investment trust awards. He has sat on the Board of over 100 companies during his career including most recently Augean, MJ Gleeson, SureServe, Frenkel Topping and is currently Chairman of EKF Diagnostics and Renalytix AI. He was awarded a scholarship to go to university by Samuel Montagu and has a BA in Business Studies.



**DAMIAN
CANNON**

Damian is an experienced private investor who has tried almost every successful strategy, and many that weren't, over the last 20 years. During that time, he has published deep-dive analysis of individual companies, blogged a monthly trading journal and established the StockSlam social investor event. He probably could have saved a lot of time by sticking with the Zulu Principle from the beginning but where's the fun in that?



**ANDY
BROUGH**

Andy Brough is the Head of the Pan European Small and Mid Cap team at Schroders, responsible for managing the Schroder UK Mid 250 Fund since its launch in 1999, the Schroder UK Mid Cap investment trust since 2003 and Schroders UK Smaller Companies funds since 1994. He became sole head of the team in 2016, having co-led since 2002. He joined Schroders in 1987 as a fund manager for a range of UK mid and small cap retail and institutional portfolios. Qualifications: Chartered Accountant; BSc in Economics from Manchester University.

Fund Manager: The Diverse Income Trust plc, Miton UK MicroCap Trust plc, Premier Miton UK Multi Cap Income Fund, Premier Miton UK Smaller Companies Fund

Gervais Williams is Head of Equities at Premier Miton Investors and manages a number of funds and trusts that aggregate to over £1.5bn, he joined the group in 2011. His fund management career extends over 30 years including 17 years at Gartmore Group Ltd, where he was Head of UK Small Companies investing in UK smaller companies and Irish equities. Gervais is a member of the AIM Advisory Council, and President of the Quoted Companies Alliance. He was a member of the Patient Capital Review panel with the Chancellor of the Exchequer six years ago where the recommendations were put into legislation in the subsequent budget. Gervais Williams has published three books, 'Slow Finance' in the autumn of 2011 (Bloomsbury), 'The Future is Small' published in November 2014 (Harriman House) and 'The Retreat of Globalisation' published in December 2016 (Harriman House).



**GERVAIS
WILLIAMS**
*Head of Equities at
Premier Miton Investors*



**RICHARD
CROW**
*Professional
Private Investor*

After starting life as a milkman and ending up paralysed after a motorbike accident @ 19 years old, Richard started investing in 1982. Mainly punting penny shares and buying unit trusts all went quite well until the 1987 Black Monday Crash where he lost a third of his investments. Undeterred he returned to investing several years later and had good success in the tech boom, selling out early before most of the tech rout. Thereafter, he started investing and trading, mainly in small caps finding many multi-baggers and much greater success. Interests are wildlife, art painting and sculpting), self-build, food, (in particular cheese) humour.



JOHN LEE

Lord Lee of Trafford
DL, FCA

JOHN LEE is regarded as one of the UK's leading private investors having bought his first shares sixty years ago. He was one of the earliest to recognise the long-term potential of PEPs, the forerunner of ISAs when they were launched in 1987 and was judged to be the first ISA "millionaire" in 2003. He has written over 250 articles for FT Money and has given numerous lectures and interviews on his investment philosophy as a long-term "value" investor. In 2014 Pearsons published his well-received How to Make a Million - Slowly: my guiding principles from a lifetime of successful investing. He is a Chartered Accountant with a wide experience of investment banking and business and is Patron of ShareSoc, the leading body lobbying and campaigning on behalf of private investors. From 1979-92 he was a Member of Parliament, during this period he was both a Defence and Tourism Minister. A former High Sheriff of Greater Manchester, he sits as a member of the House of Lords as Lord Lee of Trafford and lives in Richmond, Surrey. In 2019 he published Yummi Yoghurt: A First Taste of Stock Market Investment! which is aimed at teenager/ novice investors. <http://bit.ly/YummiYoghurt>. He also now streams a monthly podcast with The Investors Chronicle called "Lee and the IC".



SIMON YOUNG

Principal, UK Equities

Simon is starting an AIM inheritance tax service at Foresight Group plc. The talk will cover the wider AIM market, some of its pitfalls, identifying winners and long term investing.



KATIE POTTS

Katie Potts is the Founder, Managing Director and the lead fund manager for Herald Investment Management Ltd. Herald Investment Trust invests in global quoted TMT stocks with a market value below \$3bn.



KEITH HISCOCK

Keith Hiscock is the Chief Executive of Hardman & Co. Keith has more than 35 years' stockbroking experience and has developed long-standing relationships with many major institutional investors, including Private Client Brokers and Wealth Managers. He started his career at James Capel, at the time the top-ranked research house in London. He was a founding member of Schroder Securities and of Agency Partners, a leading research boutique house, and was a member of the five-man securities board at Evolution. Keith has also advised companies, large and small, on their relationships with the capital markets. Keith was part of the group of investors that acquired Hardman & Co in late 2012. He holds an MA in Philosophy, Politics & Economics from the University of Oxford.



GRAEME BENCKE

Fund Manager

Graeme Bencke joined Amati in May 2022 as a Fund Manager for the TB Amati Strategic Innovation Fund. Graeme began his career as an equity analyst at F&C Investments before going on to manage the European Smaller Companies fund for 5 years. He then spent 12 years with AIG (later renamed PineBridge Investments) where he led the European and then Global equity teams, combining this with his role as Equity Strategist for the Group. Graeme has always managed concentrated, high conviction equity portfolios from across the full market cap spectrum, and with a focus on strong businesses with longer term growth potential. His interest in innovation extends beyond the fund through his non-executive role at Torvius where he helps to mentor start-up companies. Graeme holds a first-class BSc in Business Management from Royal Holloway University of London and is an associate member of the Society of Investment Professionals (ASIP).



MIKHAIL ZVEREV

Fund Manager

Mikhail Zverev joined Amati in February 2022 as a fund manager to work on TB Amati Strategic Innovation Fund. Between 2007 and 2021 Mikhail managed high conviction global funds and ran global equities teams at Standard Life Investments (now Abrdn) and Aviva Investors. Mikhail started his career in finance in 1998 with boutique investment bank Trigon Capital, helping to raise growth capital for Eastern European technology companies. Following a spell with Citigroup, where he was a Mergers & Acquisitions analyst, he joined First State Investments as a Senior Equity Analyst, working alongside Paul Jourdan on the FSI British Smaller Companies Fund and FSI AIM VCT. Mikhail holds BSc in Semiconductor Physics from St Petersburg State Technical University and MSc in Accounting and Finance from the London School of Economics.

Dear Presenting Companies,

You are awesome.

Thanks for coming to Mello and sharing your story with individual investors.

We think that individual investors are the most important part of the market.

That's why we support events like this.

We have a unique tool that helps companies engage with investors. It works.

If you'd like to hear more, contact us at uk@investorhub.com or ask the Mello Team for an introduction.

Gen, Alex & the InvestorHub team



COMPANY PROFILES

Brave Bison

Brave Bison Performance is a paid and organic media practice. It plans and buys digital media on platforms like Google, Meta, TikTok, Amazon and YouTube, as well as providing search engine optimisation and digital PR services. Customers include New Balance, Curry's and Asus.

SocialChain by Brave Bison is a social media advertising and influencer marketing practice. It creates content for social media platforms and works with influencers to create and distribute marketing content. This creative approach ensures that content is more native to the platform it is on, allowing its customers to drive higher engagement from audiences of all ages. Customers include KFC, TikTok and General Mills.

Brave Bison Commerce is a digital commerce practice. It creates, improves and maintains ecommerce websites and manages the customer experience in a digital environment. This practice builds ecommerce systems in a composable way – whereby different functions of a website are provided by different software from different vendors. Customers include MKM Building Supplies, Muller and Furniture Village.

Brave Bison Media Network is a portfolio of channels across YouTube, Facebook, Snapchat, TikTok and Instagram. These channels generate hundreds of millions of monthly views, and the advertising inventory from each channel is sold through online advertising exchanges. Popular channels include The Hook, PGA Tour, US Open and Link Up TV.



LONDON STOCK EXCHANGE
An LSEG Business

The London Stock Exchange Issuer Services platform is at the heart of the relationship between issuers and investors, advisors and investors – making ever closer connections possible regardless of geography. With contacts and communication the lifeblood of a successful listing, the platform enables constructive dialogue between the issuer community, the global audience of retail & institutional

investors with best-in-class digital services like SparkLive. The platform also facilitates access to market-leading data, including ESG metrics from across 10,000+ global companies, sell-side research, Reuters News and Global Deals Data, empowering you with the necessary tools with which to build and sustain success.



SIGnet

SIGnet is unique – a national network of individual investor groups across the UK. A small coordinating core supports and enhances the benefits members can gain from the groups and from the network as a whole. SIGnet gives individual investors the ability to meet their peers in groups. The format is designed to encourage free discussion and

groups. The format is designed to encourage free discussion and mutual education. Members are given the opportunity to improve their investment decision process. SIGnet groups are not investment clubs; there is no central pot or collective investing. In SIGnet the individual investor is free to make their own decisions in their own time and in their own way.

FRANCHISE BRANDS

Franchise Brands is an international, multi-brand franchisor focused on building market-leading businesses primarily via a franchise model. The Group has a combined network of over 625 franchisees across seven franchise brands in ten countries covering the UK, North America and Europe.

and Metro Plumb, all of which benefit from the Group's central support services, particularly technology, marketing, and finance. At the heart of Franchise Brands' business-building strategy is helping its franchisees grow their businesses: "if they grow, we grow".

Franchise Brands employs over 700 people across the Group.

For further information, visit www.franchisebrands.co.uk

BEHIND THE BALANCE SHEET

Behind the Balance Sheet is an investment research and training consultancy. Over 500 professional investors have taken their flagship in person Forensic Accounting Course which is now available over Zoom for individuals (email info@behindthebalancesheet.com).

Their online investor training school <https://courses.behindthebalancesheet.com/> has over 1000 satisfied students, with

courses for both private and professional investors. Courses range from How to Read a 10-K at \$299 to the flagship Analyst Academy at c.£1800 which teaches you everything you need to become a serious analyst.



Harland & Wolff

Harland & Wolff Group Holdings plc (AIM: HARL) is a multisite fabrication company, operating in the maritime and offshore industry through five markets: commercial, cruise and ferry, defence, oil & gas and renewables and six services: technical services, fabrication and construction, decommissioning, repair and maintenance, in-service support and conversion. It also owns the Islandmagee gas storage project, which has the potential to provide 25% of the UK's natural gas storage capacity and which is also suitable for storing hydrogen.

H&W has four shipyards in the UK – Methil and Arnish in Scotland, Appledore in Devon and the historic Belfast yard which is one of Europe's largest heavy engineering facilities, with deep water access, two of Europe's largest drydocks, ample quayside and vast

fabrication halls. With spending of £77m earmarked for Belfast over the next two years, it will become the most modern and sophisticated yard in the UK.

H&W has an order backlog of c£1 billion over the next seven years, underpinned by the UK Government's Fleet Solid Support Programme with a contract value of £700m to £800m (in partnership with Navantia). The Group also has material contracts with Cory Group in the UK for 33 barges (£27m) and Cenovus Energy (US) for an upgrade to a floating production storage and offloading vessel (£61m).



Paul Fraser
COLLECTIBLES

Our mission is simple: To help you profit from buying and selling rare collectibles
Expertise: Our team of experts has a combined 250 years' experience in the collectibles sector. Our founder, Paul Fraser, has been investing in collectibles since 1977
Extraordinary items: We have the world's largest private stockholding

of investment-grade collectibles. We deal in fully authenticated rare manuscripts, autographs, postage stamps, coins, space memorabilia and much more
Our ethos: Investing in collectibles isn't right for everyone. If it doesn't fit with your investment goals and financial situation, we will say so

ROCKWOOD
STRATEGIC

Rockwood Strategic Plc is an Investment Trust that invests in a focused portfolio of smaller UK public companies. The strategy identifies undervalued shares, where the potential exists to improve

returns and where the company is benefitting, or will benefit, from operational, strategic or management changes. These unlock, create or realise shareholder value for investors.



Polar Capital is a specialist, investment-led, active fund management company offering investors a range of predominantly long-only and long/short equity funds including three thematic investment trusts, investing in the technology, healthcare and financials sectors. The company's open-ended, closed-ended and alternative

investment strategies are all based on long-term investment themes, specialist sectors and global, regional or single country geographies. They have a fundamental, research-driven approach, where capacity is rigorously managed to enhance and protect performance.



Kinetiko Energy's vision is to commercialise a gas energy transition solution for South Africa as the country seeks to restore and rebuild its energy infrastructure by transitioning away from existing ageing coal infrastructure into cleaner energy solutions.

In late 2023, the Company announced a joint venture with the South Africa Government investment vehicle IDC (Industrial Development Corporation of South Africa) to develop South Africa's largest onshore gas project to supply 50 MW growing to 500 MW, with an option for an additional 1000 MW.

The Company is an gas explorer focused on advanced shallow conventional gas) opportunities in rapidly developing markets in South Africa. South Africa has extensive gassy coal basins, widespread energy infrastructure and growing gas demand. Kinetiko Energy has a world class, enormous, onshore gas resource. The Company has achieved maiden gas reserves and a 6Tcf 2C contingent resources and large potential exploration area, comprising approximately 6,000km2 of granted and applied exploration rights.

Kinetiko Energy is currently listed in Australia on ASX (ASX: KKO). The Company is investigating the possibility of dual listing the Company on a UK exchange (LSE or AIM) in 2024.



Fast and dependable connectivity is crucial for many industries, and with enhanced wireless access, new opportunities arise. However, the RF spectrum is finite and complex, which is why Filtronic is trusted by some of the world's biggest tech leaders.

and providing a competitive advantage in power and reliability. In Space, we have developed the world's first commercial E-band earth station antenna, which is opening up 5G performance and latency to the Satcom market, in addition to the first 40Gbps stratosphere-to-ground link.

We specialise in designing and manufacturing high-performance microwave and mmWave subsystems for the Aerospace, Defence, Space, and Telecom markets. Our focus is on developing high-frequency subsystems that require critical performance and reliability, particularly in complex high-frequency bands for satellites, fighter aircraft, and communication networks.

In our other core markets of Aerospace and Defence, we design and manufacture active and passive subsystems for AESA land, sea, and air radars, working for some of the largest defence primes. We also specialise in developing complex integrated RF subsystems and filter technology for electronic warfare applications.

Filtronic is a trusted partner for two of the big three OEMs globally in telecommunications, delivering over 80k transceivers on the



Sanderson Design Group is home to six quintessentially English design brands; Clarke & Clarke, Harlequin, Morris & Co., Sanderson, Scion and Zoffany, as well as two British manufacturing brands, Anstey Wallpaper Company and Standfast & Barracks fabric printers. Unique in the global marketplace for owning and operating an all-British manufacturing base, Sanderson Design Group is also thrilled to bring together brands that have left an incredible legacy

on British design, including the Arts & Crafts pioneer, Morris & Co, founded in 1861, and Royal Warrant-holding Sanderson, founded in 1860. In addition to these heritage brands, SDG is proud to be a true innovator in the interiors field, leading the way with Planet Mark sustainability accreditation and a flagship commitment of carbon net neutrality by 2030.



Ultimate Products is the owner of a number of leading homeware brands including Salter (the UK's oldest houseware brand, established in 1760) and Beldray (a laundry, floor care, heating and cooling brand that was established in 1872). According to its market research, nearly 80% of UK households own at least one of the Group's products.

development scheme, and is headquartered in Oldham, Greater Manchester, where it has design, sales, marketing, buying, quality assurance, support functions and warehouse facilities across two sites. Manor Mill, the Group's head office, includes a spectacular 20,000 sq ft showroom that showcases each of its brands. In addition, the Group has an office and showroom in Guangzhou, China and in Cologne, Germany.

Ultimate Products sells to over 300 retailers across 38 countries, and specialises in five product categories: Small Domestic Appliances; Housewares; Laundry; Audio; and Heating and Cooling. Other brands include Progress (cookware and bakeware), Kleeneze (laundry and floorcare), Petra (small domestic appliances) and Intempo (audio).

Please note that Ultimate Products is not the owner of Russell Hobbs. The company currently has licence agreements in place granting it an exclusive licence to use the "Russell Hobbs" trademark for cookware (NB this does not include Russell Hobbs electrical appliances).

The Group's products are sold to a broad cross-section of both large national and international multi-channel retailers as well as smaller national retail chains, incorporating discount retailers, supermarkets, general retailers and online retailers.

For further information, please visit www.upgs.com

Founded in 1997, Ultimate Products employs over 370 staff, a significant number of whom have joined via the Group's graduate



Skillcast's purpose is to enable businesses to build ethical and resilient workplaces. Our vision is to be a leading provider of compliance platform and digital training courseware for staff compliance.

Why did Skillcast IPO in December 2021?

For over 20 years, Skillcast has been helping companies engage with their employees to transform their workplace cultures with our e-learning, RegTech tools and compliance management system and platform.

- Raise funds to allow for investment in sales, marketing and technology to accelerate growth.
- Provides access to further capital if needed.
- Free access to a host of webinars, events and SkillcastConnect community portal, which bring together compliance professionals for peer group networking.

The company has over 1 million plus active users from 1000+ clients, including FTSE 100 and Euronext 100 firms, in a range of business sectors. Skillcast was founded in 2001 by Anthony Miller, Catriona Rasic and Vivek Dodd who remain as executive directors. It has offices in London and Malta with over 120 employees and full-time associates across the EU.

- Raise funds to allow for investment in sales, marketing and technology to accelerate growth.
- Provides access to further capital if needed.

What does Skillcast do?

What are the core Financials?

Skillcast provides time-saving and cost-effective "SaaS" (Software as a Service) solutions, including:

Annual revenues c. £11m growing at 15-20% per annum
75% of revenues from core SaaS products, ARR key measure (+27% yoy at 30 June 2023)
Cash in bank and no debt

- 100+ off-the-shelf (OTS) e-learning courses that cover topics including Anti Money Laundering (AML); Bribery and Corruption; Diversity; Equality and Inclusion (DEI); Environmental, Social and Governance (ESG); GDPR; Health and Safety; Modern Slavery; Risk Management; and Senior Managers & Certification Regime (SMCR) for the financial services industry.
- A feature-rich compliance platform that helps companies to digitise, automate and consolidate various staff compliance processes including training, policy attestations, declarations, disclosures, surveys, submissions and approvals.

Why invest in Skillcast ?

- Bespoke content consultancy to further personalise, adapt or gamify to meet clients' requirements.
- Award-winning customer service to help employees obtain the optimum learning experience and provide companies with efficient and insightful learning management.

- Large, fragmented market
- Resilient / non-discretionary spend
- Pure play, scalable, digital SaaS business model
- Content and technology all developed in house over 20 years
- Strong and growing client base with proven customer service (Platinum Feefo 4.9/5.0)
- Strong financials: revenues meeting expectations, cash in the bank, no debt
- Board strengthened following IPO
- Dividend-paying



ShareSoc is a not-for-profit membership organisation, created by investors for investors. Our aim is to help you become better investors in the stock market and ensure you are treated fairly. We do this by:

- Providing direct access to Directors of growth companies
- Enabling you to network with our community of like-minded people
- Providing education and information
- Lobbying for your shareholder rights with Government and Regulators
- Campaigning against companies that treat you badly

We already have thousands of members – so come and join us – its

time you stopped missing out.

WEBSITE - <https://www.sharesoc.org/>
 Twitter : @ShareSocUK
 Facebook : @ShareSoc
 LinkedIn : ShareSoc

Journeo

Introducing Journeo for the presentation at Mello on 30 November 2023

Journeo plc is a leading Intelligent Transport Systems provider, delivering solutions in towns, cities, airports, and the public transport networks that connect them. The Company works extensively with local and combined authorities, Network Rail and many of the largest multinational transport operators, supporting them as systems converge towards a more efficient and sustainable future.

The business has five operating companies:

- Journeo Fleet Systems: CCTV video surveillance to improve passenger & driver safety, telematics for vehicle and driver performance monitoring, real-time communications for remote condition monitoring and automatic passenger counting.
- Journeo Passenger Systems: design, manufacture, installation, and management of hardware and software for electronic public transport information systems, in and around towns, cities, ferry terminals and airports which includes smart-ticketing and wayfinding.

- Infotec: design, advanced manufacture, installation and software management of information displays hardware for rail applications in stations, on-platform and on-vehicle.

- MultiQ (based in Aarhus, Denmark): full-service provider of Intelligent Transport Systems (“ITS”) with customers in Denmark, Sweden and Iceland.

- 21st Century AB (based in Stockholm, Sweden): technical services provider to public transport customers in Sweden. In the last 4 years, the Company has invested over £5 million in research and development, enabling it to design and supply powerful innovative solutions for customers’ complex requirements and the demands of modern public transport. With an Internet of Things (“IoT”) approach and open standards, together with field-proven and reliable engineering, Journeo is able to offer flexible, scalable products and services that can integrate with existing technology while preparing for future advancements.



Automating the Toughest Tasks.

Tribe Tech is a disruptive developer and manufacturer of autonomous mining equipment, incorporating our core proprietary IP, Tribe Technology Drilling System “TTDS”.

OUR MISSION

We were founded to create a safer, more efficient work environment through the development of fully autonomous reverse circulation drill

rigs in the mining industry. Based in Northern Ireland and Western Australia, our world-class handpicked team of mechanical, electrical and mechatronic engineers delivers the highest levels of industry expertise and experience for clients both locally and internationally.



Venture Life develops, manufactures, and distributes non-drug, prescription-free products for the self-care market to enable consumers to lead healthier lives. With ownership of two leading manufacturing facilities in Italy and Sweden, the UK-based company operates a product portfolio of 16 brands in 7 product categories. Venture Life also offers comprehensive CDMO services

for white label and private label products. Through partnerships with a network of over 200 key retailers in the UK and international partners, Venture Life’s products can be found in over 90 markets worldwide. Founded in 2010, Venture Life went public in 2014 and began trading under the ticker “VLG”.



Smiths News is the UK’s largest newspaper and magazine wholesaler. Our extensive time-critical logistics network operates around the clock, seven days a week, to supply a huge range of print media and other products to 24,000 customers, from the largest

grocers to the smallest independent community stores. Smiths News also includes adjacent businesses that complement the daily delivery of newspapers and magazines, offering our publishers and retail customers a wide choice of additional, value adding, services.



Getech is a leading locator of the essential energy and mineral resources vital for the world’s energy transition. Getech’s unique data encompassing the most recent 400 million years of Earth’s evolution, coupled with its geoscience expertise, AI-driven analytics and extensive GIS capabilities, enables the company to provide valuable and actionable insights to support resource discovery and development. The company’s client portfolio is wide-ranging, from governments, municipalities and energy companies

to consumer goods and computing services companies, all striving to become energy and minerals self-sufficient and drive towards net zero.

Founded in 1994 Getech is listed on the Alternative Investment Market of the London Stock Exchange (“AIM”), with ticker symbol GTC.

For further information, please visit www.getech.com.

About India Capital Growth Fund

Launched in 2005, India Capital Growth Fund looks to provide long term capital appreciation by investing predominantly in listed mid and small cap Indian companies. Investments may also be made in unquoted Indian companies where the Fund Manager believes long-term capital appreciation will be achieved. The Company may hold liquid assets (including cash) pending deployment in suitable investments.

The closed-ended structure of India Capital Growth Fund is perfectly suited for the universe in which the team invest. The Company invests in less liquid opportunities and takes a long-term approach, unencumbered by fund flows both in and out. The Company is able invest in smaller, less well-known companies therefore Shareholders are exposed to ideas that are unviable for larger fund houses. Often these ideas are identified in advance of our competition and usually allocated to on more attractive terms.

The manager, Ocean Dial Asset Management, is split across Mumbai and London, the specialist investment team seek out innovative

opportunities, identifying companies with sustainable growth at an attractive price. Given the nature of the companies in which we invest, the quality of the research we undertake is vital. Using a bottom up approach the team always meet the companies they invest in, undertake proprietary research and truly understand the business model of companies enabling them to invest with conviction.

India Capital Growth Fund adds a fresh dimension to any portfolio enabling shareholders access to the engine room of India via small and mid-cap stocks. Driven by a positive macro and geopolitical environment, and favourable demographics, India is a fast-growing economy that cannot be ignored by investors.

India Capital Growth Fund has appointed Ocean Dial Asset Management, a River and Mercantile Company, as its investment manager.



Kelso will identify, engage and unlock trapped value in UK listed companies. Through active engagement and alignment with other stakeholders, taking stakes directly, Kelso aims to effect change where existing shareholders are often unable or unwilling to do so themselves.

The Kelso team is led by experienced individuals with a track record of identifying and creating value in the UK small and mid-cap public markets.

Chief Executive Officer: John Goold, 51, qualified as a chartered accountant in London with Touche Ross in 1996 before a 25 year career in the City raising growth capital and advising small and mid cap companies. John initially started in corporate finance before moving into equity sales and corporate broking where he spent most of his career. During his career, John has helped raise over £5.0 billion for his clients much of which was while he was Chief Executive of Zeus from 2012 to 2021.

Chief Financial Officer: Mark Kirkland, 55, qualified as a chartered accountant with Price Waterhouse Coopers in London and has

gained extensive corporate experience gained over 30 years having held numerous senior roles in public and private companies. Mark's initial career was in corporate finance predominantly with UBS. Mark has been CFO of numerous public and private companies and latterly was CEO of Delin Property, a pan European Logistics developer, investor and manager. He is currently a Non-Executive Director at Strix Group plc and AEW UK REIT plc and an adviser to DP World.

Chief Investment Officer: Jamie Brooke, 51, has over 25 years investment experience and has been a director on over 20 company boards. He was formerly lead fund manager for the Hanover Catalyst Fund. Prior to this, he spent 12 years with the top-rated Volantis team, specialising in strategic and active UK small cap equity investing, where he was lead fund manager for the Volantis Catalyst Funds and led the team's corporate engagement strategy. Earlier experience was gained at 3i and Quester in private equity, after qualifying as a Chartered Accountant with Deloitte. Jamie read Maths at Oxford University and is currently NED at Oryx International Growth Fund Ltd, Chapel Down Group plc and Flowtech Fluidpower plc.



Enteq Technologies is a specialist energy services engineering and technology company with the flagship product being the revolutionary, field-test proven SABER Tool (Steer-At-Bit Enteq Rotary Tool) directional drilling technology. Listed on the London Stock Exchange's AIM, Enteq Technologies is a proudly independent UK and Houston-based engineering firm world-renowned for its downhole high-temperature (HT) expertise.

The SABER Tool is based on a concept originally developed by Shell, where rather than using pads or pistons to create steering forces, the SABER Tool uses an internally directed fluid pressure differential system. By removing these external contact points, the SABER Tool achieves true at-bit steering for the first time and the mechanically simple design gives the potential to improve reliability and project uptime versus conventional RSS (rotary steerable system) solutions.

Enteq has the exclusive license for this novel rotary steerable technology and IP from Shell. Enteq has developed and refined

the concept, generating additional protected IP. The SABER Tool is field-test proven from downhole drilling and is being readied for commercial deployment.

The global RSS market is worth approximately \$3.6 billion annually according to a recent (2023) report from Spears. The SABER Tool has the potential to drive operational efficiency across the world's directional drilling applications, including hydrocarbon production, geothermal energy, methane capture and CCS (carbon capture and storage). Enteq will provide the SABER Tool to customers through rental or purchase, enabling independent and regional directional drilling companies to compete with major integrated service companies which have to date dominated this segment.



HARDMAN & CO.

Hardman & Co is a multi-disciplinary financial consultancy and investment research firm, employing highly experienced analysts

and professionals with a broad range of capital markets expertise.



SMARTSPACE
SOFTWARE

SmartSpace Software is a fast growing, SaaS- based 'proptech' business, designing and building smart software solutions. The Group has two operating brands, SwipedOn and Space Connect. These are powered through a single technology stack to help customers transform employee engagement and to optimise space utilisation and reduce real estate costs. Delivered through modules, functionality includes visitor management, desk management, meeting room management and analytics.

The operating brands of the Group comprise:
* Space Connect - SaaS meeting room and desk booking (www.spaceconnect.co)
* SwipedOn - SaaS visitor management, desk booking (www.SwipedOn.com)

For more information go to: www.smartspaceplc.com.



FADEL is an AIM listed, US headquartered leading developer of cloud based brand compliance and rights and royalty management software that works with some of the world's leading licensors and licensees across media, entertainment, publishing, consumer brands and hi-tech/gaming companies.

The use of FADEL's products spans across

- marketers and advertisers to accelerate campaign creation, eliminate content misuse and maximise asset reuse;
- finance teams to generate and precisely manage royalty calculations, statements and audit reports; and
- licensing professionals to identify licensing violations, optimise revenue and avoid over/under royalty payments

FADEL has two solutions, being IPM Suite and Brand Vision. IPM Suite provides solutions for content and IP creators (licensors) and content and IP users (licensees). Its system is built on a highly scalable architecture. Its customers have complex needs, with the IPM Suite software helping to manage and process complex contracts and licensing requirements.

Brand Vision is an integrated platform for Brand Compliance & Monitoring that includes Content Services, Digital Rights Management, AI-Powered Content Tracking, a Brand Monitor, and 100 million Ready-to-License Images. It helps marketers/licensees to accelerate their digital strategy by allowing them to manage large volumes of content and associated usage rights.

The Group has a customer-centric approach, with a significant amount of product development historically having been conducted in collaboration with its customers. Continuous technical innovation and an agile approach ensures the Group regularly rolls out new capabilities and product configurations.

The Group has a blue-chip customer base, with customers such as Pearson, L'Oréal, Hachette Livre and Marvel Entertainment. Its customers include some of the largest licensors who drive significant licensing revenue as well as three of the "big five" French publishers. Through IPM Suite, FADEL's larger customers have achieved significant ROI from cost efficiencies and licensing revenue growth opportunities which are not available using legacy solutions. As a result, the Group has reported exceptionally low churn in customers using IPM Suite following the implementation phase, to date.

The Group's solutions are highly scalable and help address some of the challenges companies face as a result of digital transformation, growing amounts of content and IP and complex licensing arrangements. Therefore, the Group is well positioned to capitalize on fundamental market growth and pursue its growth strategy of selling into new and existing geographies, growing existing industries, entering new industries and evolving its products to meet customer needs.

<https://investors.fadel.com/>



Aeorema Communications plc (AIM: AEO.L) is a leading strategic communications Group based in London, New York and Amsterdam. Through its agencies, Aeorema provides a suite of creative brand experience, strategic consultancy and event services to an international blue-chip client base, helping clients maximise and deliver on their long-term communication strategies over multiple event and film touchpoints.

The dividend-paying Group delivers these services via its fully owned Cheerful Twentyfirst companies, two live events agencies that specialise in devising and delivering corporate communication

solutions across the globe. The Group also operates Eventful, which provides consultative, high-touch services including assisting clients with venue sourcing, event management and incentive travel.

With more than 56 years of combined operating experience and extensive award wins, Aeorema is a recognised industry thought leader.

