

MELLO LONDON

INVEST IN GOOD COMPANY

WELCOME TO MELLO LONDON

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We are back at the Clayton for our annual Mello London event but we do promise to be heading away from the capital in 2020. The backdrop of uncertainty over Brexit and the economy did not lend itself to making a move away during 2019 and we do hope next year will see some positive news, one way or another.

In the summer we sent a short survey to our Mello regulars and the indication was that 23% would be unlikely to attend an investor show within the next six months. We took this on board and still went ahead with Mello London and the fact that we are 7% up on numbers attending with 31% attending Mello for the first time shows how well respected Mello has become within the investment community. A big welcome to all of you.

As a smaller company investor, which most of our Mello community have in common, it has been a tough market to invest in over the last couple of years. At this event we have brought together over 50 companies that are positive about their future and wanting to meet investors. Do try to spend time with as many as possible and learn something about new sectors and products that you would otherwise not get the opportunity.

The Mello team have added new sessions and there are ten panels for you to enjoy over the two days including the grand final which is the Mello BASH (Buy, Avoid, Sell & Hold) and definitely not one to miss with at least ten companies independently reviewed and analysed.

As ever a really big 'thank you' to our army of helpers, associates and room monitors who help to keep the whole event running smoothly.

Finally, but certainly by no means least, I think that I am so fortunate to have such a fabulous events team – Georgina, Anne, Richard, Rob, Gracia and Daniel all play a part and I am proud of what we achieve.

Brexit or no Brexit..... the show goes on.

Best wishes
David Stredder

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SPEAKERS & PANELISTS



Monica Tepes

Monica Tepes is a seasoned fund analyst, with expertise built over 15 years across closed-end and open-end funds and conventional and alternative asset classes. Previously Head of Investment Companies Research at Cantor Fitzgerald, she now heads up Investment Companies Research at broker finnCap, having started her career at wealth manager Killik & Co.



Nick Brind

Nick Brind joined Polar Capital in September 2010 following the acquisition of HIM Capital, and is co-manager of the Polar Capital Global Financials Trust Plc and manager of the Polar Capital Income Opportunities Fund. Nick has 25 years' investment experience across a wide range of asset classes but since 2009 has focused solely on the financials sector. Prior to joining HIM Capital, Nick worked at New Star Asset Management. While there he managed the New Star Financial Opportunities Fund, a high-income financials fund investing in the equity and fixed-income securities of European financials companies, which outperformed its benchmark index in all six years that Nick managed it.



Steve Clapham

Steve is the founder of Behind the Balance Sheet behindthebalancesheet.com, an investment research and training consultancy, which produces bespoke research for a small group of institutional clients. Steve is also an analyst at Hardman & Co. In 2018, Steve started a training business which is focused on improving institutional equity investors' analytical skills, and over 100 professional analysts and fund managers have taken his Forensic Accounting Training Course. Steve has also running investment training courses for private investors. Steve is regularly in the press on City AM and on the Today programme on BBC Radio 4, talking about accounting issues at quoted companies. Steve spent some 20 years as an equity analyst at different investment banks, covering various sectors, and was consistently rated in the top 10 in his sector in Extel, II and Reuters surveys. He moved to the buy-side in 2005 and was a partner and head of research at two multi-billion dollar hedge funds; he specialised in using a deep dive research approach to identify special situation opportunities. Steve trained as an accountant and lives in London; he enjoys reading, yoga, and skiing and is interested in investment theory, wine and classic cars.



Lord John Lee

Politician, Writer and Investor John Lee was born in 1942 and educated at William Hulme's Grammar School in Manchester. He entered the House of Lords in 2006 and sits on the Liberal Democrat benches. He is Chair of the All-Party Parliamentary Tourism Group. Lord Lee is a company director, investor and financial journalist. He is the Chairman of Wellington Market Plc and a non-executive Director of Emerson Developments (Holdings).



Graham Neary

Full-time investor and independent analyst. Editor at Cube Investments, small-cap writer at Stockopedia. Previously a fixed income analyst in the City and institutional fund manager. Also, a CFA charterholder and has the Investment Management Certificate and STA Diploma in Technical Analysis. When not talking about finance, he enjoys recreational poker, chess and Mandarin Chinese.

SPEAKERS & PANELISTS



Gareth Powell

Gareth joined Polar Capital in 2007 to set up the Healthcare team. Prior to Polar Capital, Gareth worked at Framlington, where he began his career in investment management in 1999. Soon afterwards, he began working on the Framlington Health Fund and in 2004 he became fund manager of the Framlington Biotech Fund, which he managed from 2004 until his departure. Gareth studied biochemistry at Oxford, during which time he worked at Yamanouchi, a leading Japanese pharmaceutical company (later to become Astellas). Gareth graduated with an MBiochem in Biochemistry from the University of Oxford and is a CFA Charterholder.



John Stepek

John Stepek is the executive editor of MoneyWeek and writes the daily investment email, Money Morning. John graduated from Strathclyde University in 1996 with a degree in psychology, and went straight into a career writing about business and finance. In 2003 he took a job on the finance desk of Teletext, where he spent two years covering the markets and breaking financial news. John joined MoneyWeek in 2005. His work has been published in The Sunday Times and The Spectator among others. His book on contrarian investing, The Sceptical Investor, was published by Harriman House in March this year.



Jim Gee

Jim is a Partner and Head of the National Forensic Services team at Crowe UK. His team helps organisations to protect themselves against a variety of forensic problems and, where necessary, investigate, respond, manage and mitigate any damage. He has published over 30 research reports and books during his research with University of Portsmouth and previously established and became CEO of the organisation protecting the UK's NHS against forensic threats. Helping organisations understand their level of vulnerability to cybercrime is a significant part of his practice. His team developed new services identifying discussions taking place on the Dark Web about planning fraud and cybercrime and to find compromised Emails and passwords for sale.



John Glasby

John is a Partner in the corporate audit team at Crowe UK with 20 years' experience advising clients in a wide range of sectors. His broad client base includes listed companies and international groups, as well as financial services and technology companies. John has also worked extensively with Crowe Global member firms, delivering value and quality of service to clients. John specialises in advising corporate clients both nationally and internationally, ranging from stock and insurance brokers, to large international groups and listed entities. In his time at Crowe, John has acted for more than 20 listed companies.



John Mather

John has been in financial planning since establishing his own brokerage in 1973 which was sold in 1988 to a major international institution. He then established a small family office for high net worth clients which was sold to a public company in 2000, after which he formed a small boutique business for just over 100 high net worth clients, managing £300 million. During that time he also held a non-executive directorship with a Global Macro Hedge Fund. John is now a non-executive Director of Stanbridge Family Office which provides tailored independent financial advice to individuals and their families. John has designed and worked on several EIS offerings including Harley Street Longevity Labs and Secret Police.



John McArthur

John is the founder and former CEO of Tracsis Plc, a provider of software, hardware and technology related services to the traffic and transport industries. John formed Tracsis in 2004 and IPOed in 2007 and has overseen a 15x growth in share price. Under John's tenure the business has grown from a humble start-up to a leading technology business employing over 500 staff with turnover in excess of £50M. Tracsis is well regarded by private and institutional investors alike and has an exemplary track record of year-on-year growth combined with straight talking management.

SPEAKERS & PANELISTS



Jonathan Davis

Jonathan Davis has been analysing and writing about financial markets for more than 30 years, initially as a financial journalist (on The Times, Sunday Telegraph and Independent) and more recently as an independent author, columnist (Independent, Financial Times and Spectator) and professional investor. Editor of the annual Investment Trusts Handbook and the author of three books on investment, Jonathan is also a Member of the Chartered Institute for Securities and Investment and an adviser to the wealth management firm Saunderson House. He holds a professional qualification in private client investment management and sits as a non-executive director of an investment trust.



Jonathan Thompson

Jonathan is a professionally qualified banker with 26 years' experience in the financial services sector, gained in established and challenger UK banks, having additionally worked in corporate finance and capital advisory for Deloitte. The large majority of this career has been spent in UK mid-market business, commercial and corporate banking – experience encompasses leadership, strategy and frontline management of customer facing teams, as well as credit and operational risk oversight. Prior to founding B-North, Jonathan was with one the UK's leading scale challenger banks, Santander UK, where he was a Divisional MD in its business and commercial bank.



Sam Fordham

Following an honours degree at Cardiff University, Sam began his career in financial planning in London in 2011. He has worked in financial research and technical analyst roles before becoming a Financial Adviser. Sam is now a Director of Stanbridge Family Office which provides tailored independent financial advice to individuals and their families. Sam has an extensive knowledge of a wide range of investments and tax structures. Sam is a keen advocate of providing a holistic financial advice service to enable clients to achieve their financial objectives



Matthew Bird

Matthew Bird is a Chartered Financial Planner and provides independent financial advice via his company Falco Financial Planning. He is a pension and investment specialist and holds advanced qualifications in both these areas.



Megan Boxall

Megan Boxall is an investment journalist who began her career at the Investors Chronicle where she specialised in writing about the healthcare and technology markets. In November 2018 she took over the running of Investor's Champion and has turned the website into a source of high-quality investment research covering global equities and funds. Megan hasn't had a traditional route into the investment world - she studied Sport Science at university - but that has made her passionate about removing the perceived barriers to investment to help as many people as possible benefit from the markets.



Michael Taylor

Michael Taylor is a full time private investor since December 2016 and founder of shiftingshares.com. He contributes to Investors Chronicle, ShareScope, ValueTheMarkets, and Cube Investments

SPEAKERS & PANELISTS



Andy Parsons

Andy Parsons, Head of Investments & Product Proposition At the helm of our investment research & product propositions team is Andy Parsons. Andy is also co-manager of The Share Centre's top performing multi-manager funds. Andy joined The Share Centre in 2006 as a fully-qualified financial adviser and has over 30 years financial services industry experience.



Avien Pillay

Avien is the CEO of daaimon. After over 20 years of local and global experience as an investment analyst, portfolio manager and head of research, Avien has shifted focus after realising the much needed opportunity to create an affordable model for listed companies to target non-institutional investors.



Chris Boxall

Chris Boxall is co-founder of FCA regulated investment manager, Fundamental Asset Management and financial publisher Investor's Champion. He qualified as a Chartered Accountant in 1989 and was formerly with Deloitte & Touche, senior adviser with a specialist business consultancy and more recently at Washington Financial Group where he was a key member of the investment management team of the Washington US Fund Ltd, a successful long/short equity fund. At Fundamental, Chris has primary responsibility for investment research and the management of the firm's investment portfolios, with particular focus on the firm's AIM for IHT planning portfolio service, which has been running for over 15 years.



Ken Wotton

Ken is Managing Director, Quoted Investments at Gresham House Asset Management and leads the investment team managing public equity investments. He is lead manager for LF Gresham House UK Micro Cap Fund, LF Gresham House UK Multi Cap Income Fund and manages AIM listed portfolios on behalf of the Baronsmead VCTs. Ken graduated from Brasenose College, Oxford, before qualifying as a Chartered Accountant with KPMG. He was an equity research analyst with Commerzbank and then Evolution Securities prior to spending the past 13 years as a Fund Manager at Livingbridge and Gresham House specialising in smaller companies.



Dr Lilian Nandi

Lilian passionately believes that the 21st century education system should be 'fun', fulfilling and fit-for-purpose in this era of huge global competition. As such she promotes education in investment and is helping to introduce Computer Science education to young people, through both face-to-face means and through her YouTube channel, which has had over 15K hits. She holds the STA Diploma with Distinction and a PhD.



Gareth Evans

Recognising the gap in the market for good quality research at the small cap end of the market, Gareth founded Progressive Equity Research in 2012. Gareth has 20 years' research experience covering the Technology sector. An Oxford University graduate, Gareth qualified as an accountant before starting his research career at the American investment bank Donaldson Lufkin & Jenrette (DLJ), later acquired by Credit Suisse. He has worked at a number of institutions including ABN AMRO, Canaccord and Investec, where he was appointed Joint Head of Research. Gareth has received numerous awards for his work, including being voted echMark Analyst of the Year.

SPEAKERS & PANELISTS



Stephen Yiu

Chief Investment Officer at Blue Whale Capital and Lead Manager of the Blue Whale Growth Fund. Stephen co-founded Blue Whale Capital with Peter Hargreaves, co-founder of Hargreaves Lansdown, in 2016. The Blue Whale Growth Fund was launched in September 2017 with £25m in seed capital and is a long-only global equity fund focusing on developed markets. Stephen adopts a high conviction, active approach based on bottom-up, fundamental research. Since launch, the Fund has delivered net annualised return in excess of 15%. It is one of the top-performing funds in the IA Global sector and is presently ranked #2 since inception. Assets under management recently surpassed £210m. Stephen started his career at Hargreaves Lansdown before working with Tim Steer as a co-manager at New Star Asset Management (now Janus Henderson) and Artemis Investment Management. Most recently, Stephen worked under Martin Taylor and Nick Barnes at Nevsky Capital, a global long-short equity hedge fund.



Judith MacKenzie

Judith is a Partner of Downing LLP and an investor in UK Smaller Companies. Judith has been investing and involved in Small Cap for over 20 years, having been a Co-Fund Manager of the Aberdeen Asset Growth Capital Venture Capital Trusts and Partner at Acuity Capital, the buy-out of Small Company Funds from Electra Partners. Judith is Head of Public Equities, and is Manager of the flagship and award winning Micro-cap fund, MI Downing Micro Cap Growth, and the Downing Strategic Micro Cap Investment Trust. The philosophy that Judith applies to investment in UK micro cap investments is conviction led, bottom up and more akin to a private equity investment process than traditional fund management



David Broadbent

David has nearly 20 years of financial services experience in international markets, having served as CFO and CCO of International Personal Finance PLC, a FTSE 250 provider of consumer finance. He was a member of the executive management team that developed the business from start up to IPO and successfully navigated the global financial crisis. He was also instrumental in the establishment of IPF's Digital Lending Division. David also lead the restructuring of Fairpoint Group PLC, which provided a range of regulated debt management and consumer law services, where he served as CFO, CCO and CEO.



Gervais Williams

Managing Director of Miton Group and manages the Diverse Income Trust alongside the Miton UK Multi Cap Income Fund and Miton UK Smaller Companies Fund Gervais Williams joined Miton Group plc in 2011. He manages a number of funds and trusts that aggregate to over £1.5bn. He is also Senior Executive Director at Miton Group plc. His fund management career extends over 30 years including 17 years at Gartmore Group Ltd, where he was head of UK Small Companies investing in UK smaller companies and Irish equities. Gervais is a member of the AIM Advisory Council, chairman of the Quoted Companies Alliance and a board member of The Investment Association. He is also on the EU Taskforce reviewing why the number of smaller IPOs has declined over recent decades. Gervais Williams published his first book 'Slow Finance' in the autumn of 2011, and his second book 'The Future is Small' was published in November 2014. His most recent book 'The Retreat of Globalisation' was published in December 2016. Gervais was awarded Fund Manager of the Year 2014 by What Investment.

SPEAKERS & PANELISTS



Alun Morris

Alun is a classic personality type for a successful private investor: a perfectionist engineer and cheapskate who has found a new home in value investing. As @MrContrarian on Twitter he casts a cynical eye over smallcap RNSs every morning. He has come to believe that investor psychology and self knowledge is as important as analytical skill.



Eric Low

Eric Low is Head of Business Development at PrimaryBid where he oversees strategic initiatives for the commercialization of PrimaryBid's technology-first atform. Prior to joining PB, Eric was a Vice President at Goldman Sachs Asset Management, where he was a product specialist with a focus on ESG Integration, REITs and Infrastructure strategies. Prior to Goldman, Eric spent over 10 years as an Investment Banker at Moelis & Company and sector specialist in the Institutional Equities division of JP Morgan. Eric holds an MBA from Columbia Business School and a BA from the University of Chicago. He is a CFA Charterholder.



Graham Bird

Graham leads the Strategic Public Equity strategy alongside Tony Dalwood. He is experienced in fund management and in building both corporate advisory and asset management businesses. Graham has spent the last six years as a senior executive at PayPoint Plc, most recently as director of strategic planning and corporate development. He was executive chairman and president of PayByPhone, a multi-national division of PayPoint operating out of Canada, the UK and France between 2010-2014. Prior to joining PayPoint, Graham was a fund manager and head of Strategic investment at SVG Investment Managers where he helped to establish and then co-manage the Strategic Recovery Fund II and Strategic Equity Capital Investment Trust. Before joining SVGIM, Graham was a director in the Corporate Finance division at JP Morgan Cazenove.



Ken Ford

Ken joined the Board of SDI in 2010. He was previously Chief Executive of Teather & Greenwood, the investment bank, and brings over 36 years of City experience to the Company, including a strong understanding of shareholder value, strategic planning and corporate transactions. His previous roles include Aberdeen Asset Management, Morgan Grenfell and Wedd Durlacher. Ken is currently Chairman of AIM-listed Gear4music, and is a Fellow of the Chartered Securities Institute.



Jos Simson

Jos is Chief Executive of Tavistock, a leading financial and investor relations group founded in 1994. Jos is a senior adviser to Tavistock clients on their capital markets communications. In the listed arena, he has advised Boards and companies across all manner of communications challenges including equity and debt financings, IPOs, complex M&A activity and reputation management issues. Jos attended Birmingham University and the University of Aix-Marseille where he graduated with a degree in French studies.



Edward Page Croft

Edward Page Croft, CFA, is the CEO & founder of Stockopedia.com - the award-winning stock selection & portfolio analysis platform for individual investors. Ed has a background in asset management, having managed ultra high net wealth private client accounts at Goldman Sachs and a family office. Ed is a committed educator and regular keynote speaker at investment conferences focusing on the benefits of systematic investing in countering common behavioural biases.

SPEAKERS & PANELISTS



Greg Bennett

Greg was Head of Capital Markets for EMEA and the Americas for Fidelity International, one of the largest asset managers globally, for over a decade. Prior to that, he was a Partner and Managing Director in Equity Capital Markets and Equity Syndicate for Cazenove and JPMorgan Cazenove. Greg is now an active non-executive director, being on the board of Harbour Solutions Group, a litigation financing provider with \$1bn of assets under management, an educational trust running 3 schools in London and he is senior adviser to Appital, a UK FinTech business focused on capital markets.



James Deal

James has recently joined PrimaryBid as COO and Co-founder. He has over 22 years experience in UK equity capital markets. Most of this time with JP Morgan Cazenove, running UK Midcap equities and then in UK corporate Finance. Prior to this James was a Director at Numis Securities, a founding employee of Evolution Securites and originally with Dresdner Kleinwort Wasserstein in UK Smallcap sales.



Tom Hinton

Tom Hinton heads up the Issuer Services Team at London Stock Exchange. He has built a new team and the Issuer Services platform (www.lsegissuerservices.com) over the past two years, seeking to further serve our public market issuers. The platform positions London Stock Exchange not only as an exchange of capital, but also as an exchange of data, content, services and contacts. It provides public market clients with access to the millions of investors that visit londonstockexchange.com and provides tools to enhance their IR activities and public market capabilities. Tom pioneered the Issuer Services Masterclass series, seeking to bring the market participants together through premium content and events focusing on universal challenges that impact all corporates. Prior to joining London Stock Exchange, Tom graduated from the University of St Andrews, practiced as a Solicitor at Ashurst before joining Citi as an Equity Capital Markets banker, during this time Tom executed several IPOs and placings in the UK (including TSB, Merlin, Saga and Wizz Air) and across Europe and the Emerging Markets.




Peter Higgins

Peter Higgins (also known as Conkers on Twitter @conkers3) is the founder and Managing Director of Conkers3 Ltd. Peter is ex-Royal Air Force. He is a successful long-term private investor, mentor, coach, presenter and interviewer. Peter places a high degree of importance on deep research, followed by patient long-term investing. He has over 25 years of experience investing in stocks and shares. Over the past 12 years he has done so full-time. During the past 5 years or so using Fundamental analysis, Technical Analysis and Sum of the Parts assessments, Peter has seen 39 of companies from his portfolio taken over by another company. Additional he has seen significant investment returns of 1702% from holding ARM Holdings; 1658% from investing in Future Plc*; 1370% from investing in Burford Capital; 1000% from investing in Skyepharm; 600% from investing in Elektron/Checkit* *Both investments are still running in his long-term portfolio. Peter is the brainchild of and producer of the popular podcasts and video interviews called Conkers' Corner <https://www.conkers3.com/conkers-corner-investment-hub/>.

MELLO 2019 EXHIBITORS

 <p>Polar Capital Exhibit & Present both days</p>	 <p>Digitalbox Present Tuesday</p>	 <p>KAPE Technologies plc Present both days</p>	 <p>Internet Mobile Comms Present & Exhibit both days</p>	 <p>GetBusy plc Exhibit & Present both days</p>	<p>TAVISTOCK</p> <p>Tavistock PR Sponsor</p>
 <p>Behind the Balance Sheet Exhibit & Present Wednesday</p>	 <p>E-Therapeutics Exhibit & Present Wednesday</p>	 <p>LiDCO Group Plc Exhibit & Present Tuesday</p>	 <p>PrimaryBid Exhibit & Present both days</p>	 <p>The Simply Biz Group Exhibit & Present both days</p>	<p>deepmatter™</p> <p>DeepMatter Present Tuesday</p>
 <p>Harriman House Exhibit Tuesday</p>	 <p>Franchise Br&s Exhibit & Present Wednesday</p>	 <p>Minds & Machines Exhibit & Present Tuesday</p>	<p>BELVOIR!</p> <p>Belvoir Exhibit Tuesday Present both days</p>	 <p>Strix Group plc Exhibit & Present Wednesday</p>	<p>THE FULHAM SHORE PLC</p> <p>The Fulham Shore Present Wednesday</p>
 <p>MTI Wireless Exhibit & Present Tuesday</p>	 <p>Gfinity Present Tuesday</p>	 <p>Charaat Gold Present Wednesday</p>	<p>Proportunities</p> <p>Proportunities Exhibit Tuesday only</p>	 <p>Paysme Present Wednesday</p>	 <p>Universe Group plc Present Wednesday</p>
 <p>Biome Technologies Plc Exhibit & Present Tuesday</p>	 <p>PCF Bank Present Tuesday</p>	 <p>Newmark Security Exhibit & Present Tuesday</p>	 <p>RBG Holdings plc Present Wednesday</p>	 <p>Surface Transforms Exhibit & Present Wednesday</p>	 <p>Inspired Energy Presenting & Exhibiting Wednesday</p>
 <p>Creightons Exhibit & Present Tuesday</p>	 <p>Horizonte Minerals Present Wednesday</p>	 <p>Billington Present Wednesday</p>	 <p>Sabien Technology Group Present Tuesday</p>	 <p>1pm Exhibit & Present Wednesday</p>	 <p>Verditek Present Tuesday</p>
 <p>ElizabethDbakes Exhibit & Present Wednesday</p>	 <p>IG Index Present Wednesday</p>	 <p>Open Orphan Exhibit & Present Tues</p>	 <p>ShareSoc Exhibit both days</p>	 <p>Stockopedia Exhibit both days</p>	 <p>UP Global Sourcing Holdings PLC Present Weds</p>

MELLO 2019 EXHIBITORS

 <p>VFS Legal Exhibit both days</p>	 <p>Crowe Exhibit & Present both days</p>	 <p>Gresham House Present Wednesday</p>
 <p>Location Sciences Exhibit & Present both days</p>	 <p>Petro Matad Group Present Tuesday</p>	 <p>Progressive Equity Exhibit both days</p>
 <p>WH Irel& Investor Forum Exhibit Tuesday</p>	 <p>Share Centre Exhibit Wednesday</p>	 <p>MoneyWeek Exhibit Wednesday</p>
 <p>Ideagen Present Wednesday</p>	 <p>Gold Wealth Management Ltd Exhibit & Present Tuesday</p>	 <p>B North Present & Exhibit Wednesday</p>
 <p>Inspiration Healthcare Exhibit & Present Tuesday</p>	 <p>Stanbridge Present Wednesday</p>	 <p>Daaimon Exhibit & Present both days</p>
 <p>Blue Whale Present Tuesday</p>	 <p>ThruVision Exhibit & Present Tuesday</p>	 <p>ADVFN Exhibit Wednesday</p>

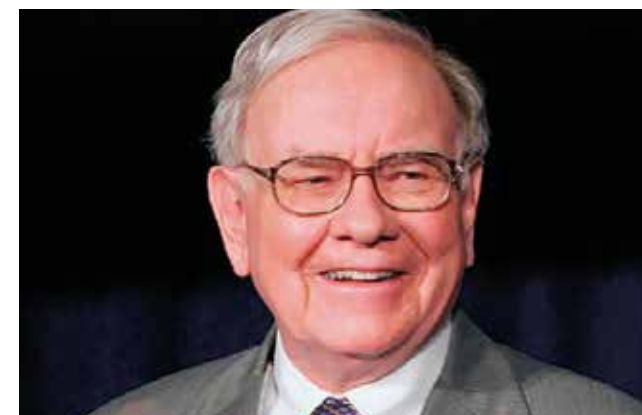
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PANELISTS

David Stredder



David Stredder is Founder of Mello Events and a Director of ShareSoc. David started as a sports journalists, in his early working life but he decided to concentrate on his growing property management business from the age of 29. That business grew to be one of the largest in South London and was sold to an industry consolidator in the late 1990's since then he has concentrated on his listed and unlisted investments and is an active small cap investor. David was a founder and eventual Chairman of the London Business club and networking continues to play an important role with the regular monthly investment dinners and company presentations that he arranges in SE London under the Mello brand.

Ian Reid



Ian Reid is a PhD Maths / Computer Science graduate and worked for the same not-for-profit software company for over 25 years before retiring in 2013 to become a full time investor. He has been investing since his Uni days, but more seriously for the last 20 years. He's an experienced NED in software companies. Ian tends to look for value or special situations and am LTBH. His main hobby is cycling... he cycles to eat cake and he's very good at the latter!

Jonathan Price



An entrepreneur with active interests in a number of (primarily property related) companies, Jonathan is always looking for new investment opportunities and has a preference for those businesses with new or disruptive models. He holds a strategy focussed MBA, along with professional industry memberships (RICS & IRPM) and simply cites 'Property' as his main passion, making up for obvious inadequacies in Golf & Tennis.

Leon Boros



Leon Boros is a Chartered Accountant who trained with Ernst & Young and is a founding director of Equity Strategies, a deal origination corporate finance firm. He is an active private investor and is an ISA multi millionaire. He has achieved an annualised return on his investments of 18.5% p.a. for more than 25 years. His investing style has a particular emphasis on companies generating high profit margins, strong cashflow and high returns on tangible assets.

Melwin Mehta



Melwin manages the MI Discretionary Unit Fund, a UK Fund that has multiplied investor capital 900x in 55 years. For him the most important feature is "management calibre", hence he meets over 250 companies, in-person, every year. Outside work, he is involved in saving bees.

COMPANIES

Nix & Kix



Nix & Kix make great tasting drinks without added sugars or sweeteners for the growing craft adult soft drinks market. The drinks are stocked in supermarket chains Tesco, Waitrose, Sainsbury's, Morrisons as well as Ocado and restaurant chains such as Wagamama.

UnderTheDoormat



UnderTheDoormat is an award-winning luxury home accommodation business, offering guests the quality service of a hotel in the comfort of unique homes.

The homestay market has the potential to be a £52bn industry in the UK and a \$330bn industry across Europe. Yet currently the sector is in its infancy, roughly 1/15 of that size.

Founded in 2014, our commitment to exceptional service has been recognised in a number of ways: from being featured on the BBC to winning several awards in 2018. We were also the first company in our sector to achieve official Short-Term Accommodation Association (STAA) accreditation run by Quality in Tourism.

- Since our last crowdfunding round in 2016, we have delivered more than;
- 6x growth in homes to over 300 homes to our services
 - £3m in gross booking revenues
 - Hosted over 40,000 guest nights from 80 different countries
 - 50% year-on-year growth in revenue per available night in 2019

- During 2019, UnderTheDoormat has achieved a number of key milestones:
- Signed our first 5 partners for Marketing and Distribution - enabling us to scale without operational footprint on the ground
 - Recognised by the leading travel business publication, Skift as being one of the top '100 companies that are shaping the industry'
 - Launched an agreement with Homes & Villas by Marriott International - cementing our position as a key player in the industry
 - Shortlisted for industry awards - including 'Best Disruptor' at the Revolut everywoman in Travel awards

Our vision is for UnderTheDoormat to be a global brand in home hospitality. When we achieve that, we can be a target for the hotel brands to acquire, as well as a profitable business delivering value for its investors.

Hayver Corp



Hayver Corp., develops, markets and operates an innovative population management and accountability platform designed to manage, track, monitor and process Immigrants, Parolees/Probationers and Substance Abusers. The end-to-end service includes the deployment of a proprietary wristwatch allowing for 24/7 electronic monitoring and 2-way communication to facilitate timely responses with the ability to geo-locate the individual to improve the immigration process and assist people in substance recovery programmes to stay in recovery.

Storychest



Storychest provides a solution to consumers wishing to use technology to store and share their memories. As thousands of photos accumulate on phones, and concerns about social media grow, now more than ever people are looking for a safe and private place to capture, organise and share life's moments.

Storychest is a digitalised memory box, providing one trustworthy place for people to organise digital media and physical assets, and to write down a few words, making it easy for people to record, review and enjoy their life stories. Privacy is paramount. All content is kept confidential and safe. Targeted private sharing enables users to share each story with their chosen audience, whether that is simply their partner, or specified individuals or groups created by the user. Stories are presented in a timeline, allowing users to browse memories past and present. Stories are full searchable, by text, date, location, person and theme, making them very easy to find and relive.

Storychest appeals to a wide demographic from teens to the elderly, and its particular sweet spot is families with children.

Having launched its iPhone app in Dec 2017 and with a growing body of users, Storychest's founders have an ambition to roll out across platforms, and to make the product even easier for Storychest's customers to use, by integrating AI driven solutions to help people to capture and enjoy their memories. Plans also include adding the ability to create printed products, such as photo albums, through Storychest.

COMPANY PROFILES

Polar Capital



Polar Capital Holdings plc is a specialist, investment-led, active fund management company offering investors a range of predominantly long-only and long/short equity funds. The company's investment strategies are based on long-term investment themes, specialist sectors and global, regional or single country geographies. The majority of these assets including the three investment trusts are in long only equity strategies. There are also long/short and convertible bond strategies. They all have a fundamental, research-driven approach, where capacity is rigorously managed to enhance and protect performance. The three investment trusts are in the specialist sectors of technology, healthcare and financials. In fact, Polar Capital was founded in February 2001 by fund managers Brian Ashford-Russell and Tim Woolley, together with corporate partner Caledonia Investments, with the Polar Capital Technology Trust (PCT) as the first portfolio it managed. PCT has access to the growth potential of companies in the global technology sector and is managed by one of the largest technology investment teams in Europe. The Trust's longevity has seen it enjoy a multi-cycle/multi-year track record. Polar Capital Global Healthcare Trust (PCGH) is run by an investment team of five senior fund managers looking at healthcare's long-term, secular growth sector as ageing populations drive the demand and the need for increased healthcare provision. Something for us all to consider as we all live longer. The largest investable equity sector globally is the financial sector which is where the Polar Capital Global Financials Trust (PCFT) invests. Their universe includes banks, life and non-life insurance companies, asset managers, stock exchanges, specialty lenders and fintech companies. The company's investment teams are all based in Polar Capital's principal location in London, with investment staff in offices in Connecticut, Edinburgh, Jersey, Paris and Shanghai.

B-North



B-North: A disruptive, scalable and highly profitable banking model B-North will disrupt the poorly served £150bn+ SME lending market through 3 core USPs:

1. It will lend up to 10x faster than large incumbents through leading cloud-native technology and regional distribution
2. Its unique decentralised regional model will place core banking functions closer to the customer
3. Distribution will be augmented by the large and fast-growing commercial finance broker channel for which it has developed a unique economic proposition

It has assembled a heavyweight board and an impressive, highly experienced and ambitious management team with a track record in gaining new banking licences and scaling SME and retail banking businesses from scratch. The development of B-North's FinTech enabled lending platform is well advanced - a proprietary blend of leading SaaS technologies (nCino, Mambu, ClearBank etc), saving time, money and providing advanced data capabilities for enhanced decisioning. B-North has accelerated past other applicants in the banking licence process. B-North submitted its bank licence application in September 2019, a step that two-thirds of applicants fail to reach, and expects to receive its licence in circa 6 months. B-North's will provide structured loan facilities of £0.5m+. Retail deposits provide a vast source of stable low-cost funding. B-North is also looking to secure a £150m loan securitisation facility to support lending from Q2, 2020. Valuation will be driven by rapid profitable growth, with a cost-income ratio below 30% and break-even in Year 3. Market testing indicates that loan origination targets are conservative.

The Share Centre



For over 25 years, The Share Centre's award-winning reputation for plain speaking, fair value and quality research has ensured our place as one of the UK's leading retail stockbrokers. As investment experts, managing assets of £4.9 billion1 and more than 350,000 investment accounts, we are passionate about helping more people to enjoy straightforward investing. Voted 'Best Online Stockbroker' at the ADVFN International Financial Awards and by Investment Trends for 'Highest Overall Client Satisfaction' for five years running; our investor accounts and services are specifically designed to make investing in the stock market easy, whether online, through our App, or by phone. We offer a wide range of investments, including hassle-free ISAs, Share Accounts and Investment Club options, and also provide one of the UK's leading fund administrator and white-label share dealing services.

Gold Wealth Management



Planning for a secure future whether for yourself, your family or your business is one of the most important steps you will ever take. It is useful to regularly review your financial situation to take advantage of any developments in legislation and tax law or changes in your circumstances, such as starting a family, changing jobs or managing an inheritance. Gold Wealth Management Limited is a Senior Partner Practice of St. James's Place. We provide a personalised wealth management service by working together with our clients helping them secure the financial future they are looking for. Through careful planning and drawing from our many years of experience in this field, we can work towards satisfying all your financial goals. The comprehensive wealth management advice service we offer broadly covers:

- Preserving and building capital
- Planning for a successful retirement
- Reducing inheritance tax liability
- Gaining financial protection against risk
- Later life planning

We recognise that no single investment house has a monopoly on investment expertise, which is why we provide access to a carefully selected group of external managers of outstanding ability to manage our range of funds. The external fund managers are selected and closely monitored by our Investment Committee on behalf of our clients. With the 'Guaranteed' advice and our 'Best of Breed' approach at St. James's Place Wealth Management, we are able to offer a complete service to clients in all aspects of financial planning.

PrimaryBid



PrimaryBid is an FCA regulated fully digitised platform allowing quoted companies to connect with everyday investors during share issuances. Quoted companies want to engage their private investor shareholders as represents better corporate governance and improves long term trading liquidity and visibility. However, the lack of an efficient method to do so has meant private investors typically miss out on such offerings and they are usually only available to institutional investors. PrimaryBid's unique platform solves the issue by automating the aggregation of retail demand, seamlessly connecting active private investors to the companies raising capital.

COMPANY PROFILES

Minds+Machines



Minds + Machines Group Limited (LSE: MMX) is the owner of a world class portfolio of 32 ICANN approved top-level domains (gTLDs). Our growth strategy is based on organic growth, innovation and selective acquisition. MMX's revenues are generated through the online sale and renewal of names within our gTLDs via registrars (the industry's retail channel) and the negotiated sale of high-value names via brokers. When new management took over in 2016, it deliberately relied heavily on brokered trades, combined with a full restructuring, to rapidly bring the business to maiden operating profitability in H1 2016. It was done in the knowledge that in the long-term automated channel sales, and in particular renewals through the channel, should drive profitability, which today they do. In H1 2019, renewal revenues alone covered 97% of all operating costs, and account for 68% of total revenue. By contrast, in H1 2016 renewal revenues were just 25% of operating revenues with one-off sales accounting for 58%. The transformation in revenue mix over the three years now means the has a highly predictable revenue profile, the business delivering maiden net earnings (\$1.7m) from operating revenues of \$8.9m in H1 2019. Management is likewise committed to creating new revenue horizons from its existing portfolio through innovation – its first two innovation projects being an initiative to create a common name approach across blockchains, the second being a brand protection product. For more information on MMX and its activities, please visit www.mmx.co.

Location Sciences



Verify was born from an industry-wide problem: ad-fraud. Location Sciences is the pre-eminent global location verification provider to the \$160 billion digital advertising industry. Working in partnership with brands, media agencies and suppliers to reduce ad-wastage and improve the effectiveness of location-based advertising campaigns. As it stands, the digital advertising marketplace remains unregulated and un-monitored, with an estimated \$19 billion wasted on ad-fraud in 2018. Location Sciences has developed Verify, the world's first independent location verification product. Using sophisticated machine learning and pattern recognition technologies, Verify detects location ad-fraud and shines a light on location data inaccuracy with the aim of bringing back integrity, transparency and trust to the marketplace. Location signal quality is the biggest challenge to the \$160 billion mobile advertising market. With new GDPR and CCPA laws putting further pressure onto location data, high quality signals are harder than ever to come across. GPS, the most valuable of signals, is being replaced with poor-quality IP signals. This leads to huge monetary losses for marketers. On average 65% of advertising budgets are being wasted on poor-quality and mistargeted location data. Our Verify platform allows marketers to track their location data in a way that was not previously possible. In their presentation, Location Sciences reveals more crucial insights from their report 'The state of location advertising' and delves into the types of fraud occurring regularly. They will also discuss the ways that verify can add value to a market in desperate need of transparency, and lets the audience in on their plans to expand their product.

WH Ireland



WHIreland's Investor Forum enables professional investors to build partnerships with unquoted growth companies looking for capital through private placements of equity and debt. WHIreland Corporate & Institutional Broking advise growth companies and actively encourage the development of key partnerships between these companies and potential investors. We provide professional investors with direct access to investment opportunities. There is no charge to investors for this service, nor minimum capital commitment. Investors will have the ability to register interest for further information, from a professionally sourced and diverse range of investment opportunities in UK companies looking for early stage finance.

Ideagen



Ideagen is a UK-headquartered, global technology company quoted on the London Stock Exchange AIM market (Ticker: IDEAL). The Group provides software and services to organisations operating within highly regulated industries such as aviation, banking and finance, life science, healthcare and manufacturing with its main operational premises spread throughout the UK, EU, US, UAE and SE Asia. With an excellent portfolio of software products including Q-Pulse, Coruson, Pentana Audit, Pentana Risk and PleaseReview, Ideagen helps its clients reduce costs, improve operational efficiency, strengthen compliance and oversight and anticipate and manage every detail of risk. Currently, more than 5,000 organisations use Ideagen's products including seven of the top 10 UK accounting firms, all of the top aerospace and defence companies and 75% of the world's leading pharmaceutical firms. Ideagen's diverse and varied customer base includes many well-known, global brands such as British Airways, Aggreko, BAE, Ryanair, US Navy, KLM, BBVA, Bank of New York, Commerzbank, Meggitt, Heineken, Johnson Matthey, Haeco Group and European Central Bank. As well as this, Ideagen counts 180 hospitals across the UK and US amongst its client base. Ideagen directly employs more than 530 members of staff and touches every continent globally.

Petro Matad



Petro Matad (MATD) is focused on oil exploration in Mongolia. At the current time, Petro Matad holds 100% working interest and the operatorship of three Production Sharing Contracts with the Government of Mongolia. Block XX has an area of 10,367 square kilometres in the far eastern part of the country, and Blocks IV and V have an area of 29,062 square kilometres and 21,143 square kilometres, respectively, in the central western part of the country. Petro Matad recently announced positive well testing results at its Heron-1 oil discovery in Block XX, Eastern Mongolia. Testing at Heron-1 revealed a better than forecast peak flow of 821 barrels of oil per day (bopd) and produced 46 degrees API oil, without need for artificial lift or stimulation. The Company is now focused on applying for an Exploitation Licence in order to put the well on to production in 2020. This is an exciting time for Petro Matad and its investors, as it transitions from a pure oil explorer to a producer with revenue generation, in a country that is looking to bolster its domestic oil production.

COMPANY PROFILES

Golden Prospect Precious Metals



Golden Prospect Precious Metals Limited is a closed-ended investment company incorporated in Guernsey which provides a listed entity whose shares are traded on the London Stock Market for investors to gain exposure to the Company's investment strategy within the gold and precious metals sector. The Company offers investors a risk diversifier for geopolitical risks, but, by investing in small and mid capitalisation precious metal equities, also offers the prospect of capital growth. The precious metals sector is suffering from a sustained period of under investment, which has led to declining production by the largest producers. The Investment Managers believes this will lead to an increase in acquisitions over the next couple of years, supporting higher equity valuations for potential targets. The Company remains weighted to smaller, single asset companies which typically trade at a significant discount to their larger peers and this allows them to be acquired by larger producers on an accretive basis.

GetBusy



GetBusy is a global Document Management and Communication software business that provides highly secure forms of digital document distribution, workflows and task-based communication.

GetBusy's award-winning document management products, Virtual Cabinet and SmartVault, are well-established in the accounting and bookkeeping markets and together have over 65,000 paying subscribers. The products improve the efficiency and security of clients' document workflows and integrate tightly with a wide variety of leading back-office systems, promoting significant productivity benefits for professional fee-earners. Both products enjoy low churn rates and attractive opportunities for vertical and geographical expansion, as evidenced by 20% recurring revenue growth in H1 2019. Approaching 90% of the Group's revenue comes from high quality recurring subscriptions and the Group benefits from very low levels of customer concentration and resilient end markets.

The eponymous GetBusy product helps teams to become more productive and organised by providing smart communication and simple workflows centred on tasks. GetBusy has recently emerged from its public beta phase and is in the process of establishing product market fit. The GetBusy product potentially opens up substantially wider addressable markets for the Group, focussing on teams rather than specific industries.

GetBusy de-merged from Reckon Limited, an Australian-listed software group, in August 2017 and listed on AIM. Based in Cambridge, UK, with offices in Houston and Sydney, the Group employs around 120 staff worldwide.

The Creightons



The Creightons plc group is made up of brands and companies specialising in the creation of high quality personal care and beauty products for the consumer markets.

Our reputation for exceptional customer service every step of the way and consistently leading the way forward in full service product development and manufacturing means Creightons are not only leading the way; it is setting the benchmarks.

The business operates three key divisions; Contract Manufacturing, Private Label direct to retailers and Brands we develop and own. Customers range from prestige fragrance and skincare brands through to major national and international high street, drugstore and discount retailers. The majority of the Group's products are sold in the UK market although with increasing volumes being direct to retailers in multiple overseas markets.

Key category competencies include Skincare, Haircare, Fine Fragrance, Bath + Body, Baby toiletries, Male Grooming and Self Tan. Many of our branded and private label products are multi-award winning and consistently achieve 5 star reviews.

Keeping the consumer at the core of everything we do, our objective is to continue expanding bricks and mortar growth with key winning retailers globally, investing in digital, direct to consumer, online sales channels and expanding our brand portfolio with products and ranges which are focused on well-being.

Our 420 strong team operates from two locations in the UK; Peterborough and Devon. Each business division uses central creative, sourcing, planning, finance and administration operations based in Peterborough. Sales, R+D, manufacturing and logistics are operated at both sites. Each division is focused on proactive sales and product development.

Kape



Kape is a leading 'privacy-first' digital security software provider to consumers. Through its range of privacy and security products, Kape focusses on protecting consumers and their personal data as they go about their daily digital lives.

To date, Kape has over 1 million paying subscribers, supported by a team of over 300 people across eight locations worldwide. Kape has a proven track record of revenue and EBITDA growth, underpinned by a strong business model which leverages our digital marketing expertise.

Through our subscription-based platform, Kape has fast established a highly scalable SaaS-based operating model, geared towards capitalising on the vast global consumer digital privacy market.

Kape recently reported strong results for the six months ended 30 June 2019 in which the company delivered a 24.2% increase in revenue to \$29.9 million, of which \$21.2 million is recurring, and Adjusted EBITDA of \$5.8 million, an increase of 21.3%.

Kape continues to pursue a number of significant long-term growth opportunities, which include:

- High-growth target market: capturing a larger piece of the consumer digital privacy segment;
- R&D capabilities: leveraging these and continuing to invest to ensure Kape's products remain at the forefront of the market;
- Proprietary digital distribution and online marketing expertise: helping maximise our product sales; and
- Strong business model: giving us the ability to generate high-quality recurring revenues by growing our user base and bettering our user retention.

Management therefore remains confident in delivering year on year growth for the current financial year, in line with market expectations.

COMPANY PROFILES

PCF Group



Established in 1994, PCF Group plc is the AIM-listed parent of specialist bank, PCF Bank Limited. Since commencing operations as a bank in 2017, the Group has increased its lending portfolio significantly, targeting an initial portfolio of £350 million by 2020 and growing to a £1 billion portfolio in three years. The Group will retain its focus on portfolio quality, lending increasingly to the prime segment of its existing finance markets. The Group has also diversified its lending products and asset classes through acquisition and by setting up new organic operations.

PCF Bank currently offers retail savings products for individuals and then deploys those funds through its four lending divisions:

- Business Finance which provides finance for vehicles, plant and equipment to SMEs;
- Consumer Finance which provides finance for motor vehicles to consumers;
- Azule Limited which provides finance to the broadcast and media industry; and
- Bridging Property Finance which provides loans to companies and sole traders investing in residential property

PCF Bank has recently announced its lending portfolio has grown to £338 million, close to its £350 million target a year ahead of schedule. In the past 12 months, PCF has raised £10.75 million of new equity and agreed a £15 million Tier 2 capital facility, putting the foundations in place for its ambitious growth plans.

Gresham House



Gresham House plc is a London Stock Exchange quoted specialist alternative asset management group (GHE.LN) that provides funds, direct investments and tailored investment solutions including co-investment. It focuses on five areas of long-term alternative investment within its two divisions of Strategic Equity and Real Assets.

The Group aims to generate superior returns across a range of alternative investment strategies over long-term investment horizons. The investment teams apply their expertise, knowledge and experience to create value for clients and shareholders primarily through strong investment performance alongside growth in assets under management, annual management fees, performance fees, carried interest, profit growth and returns on invested balance sheet capital.

Gresham House currently manages investments and co-investments through its FCA regulated investment management platform (Gresham House Asset Management Limited) on behalf of institutions, family offices, charities and endowments and private individuals.

As a signatory to the UN-supported Principles for Responsible Investment, Gresham House is committed to operating responsibly and sustainably and believes its strategy of taking the long view in delivering sustainable investment solutions will continue to be a growing factor in the strength of its market positioning.

In particular, our real asset classes of renewables, UK strategic infrastructure and forestry have the potential to help deliver resilience as well as global sustainability goals, while proactive management of environmental, social and governance (ESG) considerations across all our investment types will help to both build and protect value in those assets.

Inspiration Healthcare Group



Inspiration Healthcare Group plc is a global supplier of medical technology for critical care, operating theatre and home healthcare applications. Our mission is to provide high quality innovative products to patients and caregivers around the world that help to improve patient outcomes and efficiencies of healthcare organisations with patient focused customer service and technical support.

Our own brand of critical care solutions span non-invasive respiratory management, thermoregulation for newborns through to patient warming for in the operating theatre, whilst our distribution business in the UK and Ireland also supplies solutions to support specialised surgical procedures and infusion therapies.

Recently we acquired Vio Holdings Ltd, a Sussex based manufacturer of neonatal respiratory devices for a total consideration of £4m, strengthening our position in the respiratory management of premature and sick babies.

Stanbridge Family Office



For those who have acquired wealth, often by years of personal endeavour, the preservation of that wealth and its investment for the future is always of primary concern. Stanbridge Family Office aims to support these objectives by providing tailored independent financial advice to individuals and their families using our extensive knowledge of a wide range of investments and tax structures to meet the needs of our clients.

Stanbridge Family Office has added an FCA authorised service in collaboration with Clear Solutions, an established award-winning and truly independent advisory service.

The UK financial environment for individuals has become increasingly complex and, for most people, concern for their personal finances and future financial planning is now more important than ever. There are now a number of important considerations to take into account for all the main personal financial decisions we face today.

These include tax, investment and inheritance issues which, combined with most individuals not having the time to review their own financial arrangements, mean that having independent and objective professional financial advice is very important.

Our Team

Our team has a wealth of experience in serving high net worth clients who benefit from independent and objective financial planning advice. All our clients have a dedicated financial adviser and are also supported by an experienced client servicing team. Their aim is to provide financial planning that is pertinent to you.

Our Services

Stanbridge Family Office is an independent financial adviser firm which provides a "whole of market service" that offers advice to individuals, business owners, charities and trustees on savings and investment products, non-investment insurance products and pensions.

For further information on Stanbridge Family Office or to find out how an independent financial adviser can help you, please call us on 0207 9935645 or email us at enquiries@stanbridge.london

COMPANY PROFILES

Crowe UK



Crowe UK is a national audit, tax, advisory and risk firm with global reach and local expertise. We are an independent member of Crowe Global, the eighth largest accounting network in the world. With exceptional knowledge of the business environment, our professionals share one commitment, to deliver excellence. We are trusted by thousands of clients for our specialist advice, our ability to make smart decisions and our readiness to provide lasting value. Our broad technical expertise and deep market knowledge means we are well placed to offer insight and pragmatic advice to all the organisations and individuals with whom we work. Close working relationships are at the heart of our effective service delivery.

Blue Whale Capital



Blue Whale Capital LLP is a boutique asset management firm based in London backed by retail investment mogul Peter Hargreaves. The firm was set up with the aim of challenging the status quo within the investment management industry. The firm's assets under management surpassed £200 million in 2019. Chief Investment Officer, ex-Artemis star fund manager Stephen Yiu, who started his professional career as at Hargreaves Lansdown was hand-picked by Peter Hargreaves to manage his family wealth. Blue Whale Capital's flagship LF Blue Whale Growth Fund was launched in September 2017 and is presently the firm's only fund offering. The Fund has a truly active, two-pronged investment process focused on both bottom-up fundamentals and valuation. The investment team, led by Yiu, perform rigorous fundamental analysis on each investment that meets their criteria. They are strong advocates of adopting a high conviction approach towards global stock selection and will invest in their best 25 - 35 ideas. The team feel that this, aided by their philosophy of carrying out independent research, will be critical in their mission to consistently achieve significant outperformance of the relevant market index.

Elizabeth D. Bakes



ElizabethDbakes Ltd was set up in 2017 and has already established itself as one of the leading creators of "free from" cakes in the UK. EDB has won 3 Great Taste awards for their unique vegan and gluten-free creations and is a top seller at the prestigious Wholefoods chain in London. The company has recently signed with leading contract catering companies Compass and Sodexo and supplies to iconic venues including the Glyndebourne Opera House and the Royal Academy. Currently embarking on their first equity fundraise, EDB has significant plans for growth in 2020 across both retail and food service.

Paysme Synopsis



Paysme's vision is to become the trusted supplier of digital financial services to underserved SME communities by aggregating mobile payments, banking, insurance, e-commerce, credit cards, pensions, accounting & marketing tools in sector focused apps. The current industry & customer focus includes transport for black cabs & licensed taxis (cab:app), retail for markets & independent traders (Marketti), sport for football & rugby clubs (Fanslive). Paysme has demonstrated product market fit by solving problems every day for SMEs across the UK & Ireland, which has been validated with customer sign ups & recurring revenue. The business has generated over £1.5m in revenue, processed over 1.4 million customer payment transactions worth £43m, has in excess of 11,000 registered taxi drivers on the platform, on-boarded 207 markets & is in active discussions with several major sports stadiums. Derek Stewart is the CEO, founder and largest investor in Paysme having committed over £760k of his own capital. From 2000-10, he was the Co-founder and CEO of BNY Mellon Alternative Investments, which he grew from a start up to managing \$2bn of client assets globally. Derek has been in the financial services sector for 35 years with a successful track record investing personally and professionally in a range of funds and businesses. The Board of Directors combines 20+ years financial services and technology experience at major established firms including BNY Mellon, Invesco, Visa, MasterCard, Microsoft, Funding Circle, Virgin Group and PWC.

e-Therapeutics



e-Therapeutics (ETX.L) is an Oxford (UK) company, with a unique and powerful computer-based drug discovery platform founded on our world-leading expertise in network biology. We have created two proprietary, unique and productive technology platforms. The first is our Network-Driven Drug Discovery ("NDD") platform, which is based on sophisticated network science and employs techniques such as machine learning, artificial intelligence and advanced data analysis tools. NDD enables discovery of new drugs in a more efficient way and has been validated in multiple and diverse areas of biology. The second is our Genome Associated Interaction Networks ("GAINS") platform. GAINS is a revolutionary and entirely novel approach to functional genomics, based on the principles of our validated NDD technologies. GAINS analyses human genetic data to allow a deep and valuable understanding about the mechanisms that cause disease. GAINS has the potential to uncover unrecognised disease processes and pathways to enable the discovery of novel drugs, diagnostics and biomarkers in a way not previously possible from population genomics data. We use our highly productive drug discovery engine to develop our own IP-protected, pre-clinical drug discovery programmes. We are currently developing two programmes in immuno-oncology and have several partner-ready projects in fibrosis and the tumour microenvironment. We have NDD-derived commercial partnerships with Novo Nordisk in Type-2 diabetes and a global top 5 pharmaceutical company in neurodegeneration. We announced our first GAINS commercial deal with Novo Nordisk in the area of Type-2 diabetes. We are working on multiple collaborative partnerships with bio-pharma in areas of mutual interest.

COMPANY PROFILES

IG group



IG group are the global leader in CFDs and Spreadbetting. With operations in 16 countries, spanning 5 continents, we empower informed, decisive, adventurous people to access opportunities in financial markets. While our original offering is leveraged trading, we have expanded our horizons and now offer a suite of non-leveraged stock trading and wealth management products. This includes Stockbroking, ISA's, SIPP's and Smart Portfolios for our UK clients. Our new product range allows us to suit a broad range of risk appetites and investment objectives throughout our client's lifetime. Our clients are able to access over 16,000 global financial markets – including stocks, forex, indices, commodities and other instruments – via market-leading platforms and apps that provide efficient, secure execution. Our well-capitalised, debt-free balance sheet, ensures our clients feel safe and secure to trade with IG and are proof of our stability through turbulent times. Chris, Gavin & Sara are Premium Client Managers at IG, tasked with looking after high net worth individuals and the most active trading clients. They are specialised in trading directly in the markets, specifically being able to source volume in small cap illiquid stocks and finessing orders to achieve the best fills in the market. Between them, they have nearly fifty years of experience in the margin leveraged industry and so should be able to answer most questions that come their way!

MTI Wireless



MTI Wireless Edge Ltd ("MTI") (AIM:MWE.L) is an international, specialist technology group focused on comprehensive communication and radio frequency solutions across multiple sectors and geographies, serving blue chip clients. The Company operates through three distinct divisions: • Antenna Division (Current Group Revenue contribution: 30%) MTI is a world leader in the design, development and production of high quality, state-of-the-art, cost-effective antenna solutions for wireless applications, supplying both military and commercial markets. MTI continues to invest in the commercialisation of 5G backhaul solutions which are expected to drive sales growth as mobile phone operators roll out their 5G networks globally. 5G represents a truly transformational growth opportunity for the Company. • Water Control & Management Division (Current Group Revenue contribution: 40%) MTI provides high-end remote control solutions for water and irrigation applications, based on Motorola's IRRInet state-of-the-art control, monitoring and communication technologies integrated into MTI's control and management software, serving its customers worldwide to ensure constant, reliable and accurate water usage, while reducing operational and maintenance costs. • Distribution & Professional Consulting Services Division (Current Group Revenue contribution: 30%) MTI offers consulting, representation, marketing and engineering services in the field of RF and Microwave solutions. The Company's order book across all divisions is growing and it delivered significant growth in revenue and profitability over the past four years, converting this growth into operating cash flow allowing the company to steadily pay dividends (in each of the last eight years). MTI has a track record of successful profit enhancing acquisitions – having made four since 2013.

Billington Holdings



Billington Holdings Plc (AIM:BILN) is a leading UK-based Group of companies focused on its structural steel and engineering activities throughout the UK and European markets. The diversity of our portfolio demonstrates our ability to tackle and execute projects with an innovative and professional team. The Billington Group consists of: Billington Structures Ltd is one of the UK's leading structural steelwork contractors, offering a professional service for over 70 years. Our experienced workforce can tackle projects from simple building frames to the most complex structures in excess of 12,000 tonnes. Shafton Steel Services is a state-of-the-art steel processing and profiling facility based in Barnsley, South Yorkshire. hoard-it Ltd is an on-ground, reusable and eco-friendly site hoarding system with exceptional sustainability credentials. Our hoarding solution ensures rapid and safe installation which can also be fully printed to suit your individual branding requirements. Peter Marshall Steel Stairs Ltd is a specialist company principally engaged in the design, fabrication and installation of highly engineered steelwork, staircases and balustrade systems. Tubecon is one of the UK's leading structural steel fabricators specialising in Architecturally Exposed Structural Steelwork (AESS) and other complex structures work for the UK Construction and Rail Infrastructure markets. easi-edge Ltd is a leading on-site safety solutions company, providing products that protect perimeter edges, internal voids, roofs, stairs, lift shafts and loading bays. We have developed significant products to make a safer site environment.

Fanzine

Fanzine Limited is an exciting SportsTech company established in 2016, who have developed a real-time platform, based on trading system technology, driving the development of club-specific football apps & websites. They are successfully capitalising in this high-affinity market, demonstrating tremendous Twitter & Instagram Social following of more than 600k, growing at 15k/week with 50m monthly impressions. Their Apps/Websites have huge fan appeal, by aggregating News, Social, Podcasts, Videos and much more, becoming the one-stop-shop for the discerning fan. It is no surprise that their Apps have now been downloaded in 115 Countries, such is the global appeal of the Premier League. They stand apart from their competitors offering such USPs as: • TheEdgeTM – the Betting system offering a live Odds Checker across 125 bookmakers globally, as well as Stats supporting each Bet Market • Restaurant & Pub guide which is GPS-enabled for the travelling fan, also accessing Hotels & Travel • Chat System connecting fans to both close friends and to Supporters Clubs globally • Email system using @club domains, such as Gunners.com, COYS.com, TheKop.com Early revenue is currently being monetised through affiliate Betting, Advertising, emails, Merchandising & Travel. With their rich content, these Fanzine Apps are rapidly morphing into B2C platforms offering huge commercial opportunities to its 'mobile' audience, of which 61% are 18-34-year-old millennials. Knowing the Fanzine real-time platform has been built to scale into other sports, Cricket and US Sports are already on their roadmap, so it is no surprise that they are already attracting attention from some high-profile Media companies.

The Fulham Shore



The Fulham Shore owns and operates the ‘Franco Manca’ and ‘The Real Greek’ restaurant brands. The Company has 67 trading restaurants across the UK and was admitted to AIM in October 2014. The Group aims to grow shareholder value by purchasing restaurants investments and increasing the number of restaurant sites. All the while improving the offerings and ensuring quality and value for customers. The Real Greek Since its foundation in London in 1999, The Real Greek group has grown steadily, now offering modern Greek cuisine all across London and Southern England. The Real Greek food centres on the delicious, healthy diet of the Eastern Mediterranean, staying true to the Greek ethos of food, family and friends. Dishes are created using premium ingredients sourced from Greece and Cyprus whenever possible, and developed by Tonia Buxton, the face of Greek food in the UK. Franco Manca Franco Manca opened its first restaurant in 2008 and now has over 50 restaurants, primarily in London, but with recent openings in Manchester, Edinburgh and Leeds. Franco Manca also has a franchised pizzeria on the island of Salina in Italy. Franco Manca’s pizza is made from slow-rising sourdough and is baked in an oven that produces high heat. The slow levitation and blast cooking process lock in the flour’s natural aroma and moisture, giving a soft and easily digestible crust. Where possible, locally sourced and organic ingredients are used.

Ultimate Products



Ultimate Products is an owner, manager, designer and developer of a series of well-known brands focused on the home, selling to over 300 retailers across 36 countries. It has six product categories: Audio; Heating and Cooling; Housewares; Laundry; Luggage; and Small Domestic Appliances. Its brands include Beldray (laundry, floor care, heating and cooling), Intempo (audio), Salter (kitchenware), Constellation (luggage), and Progress (cookware and bakeware). The Group’s products are sold to a broad cross-section of both large national and international multi-channel retailers as well as smaller national retail chains, incorporating discount retailers, supermarkets, general retailers and online retailers. Its best-selling products include frying pans, mugs and speakers, selling approximately one million of each every year. Founded in 1997, Ultimate Products is headquartered in Oldham, Greater Manchester, where it has design, sales, marketing, buying, quality assurance, support functions and warehouse facilities across two sites. Manor Mill, the Group’s head office, includes a spectacular 20,000 sq ft showroom that showcases each of its brands. In addition, the Group has an office and showroom in Guangzhou, China and in Cologne, Germany. Ultimate Products’ graduate development scheme was launched in 2012 and in 2018 it welcomed its one-hundredth graduate. In total, Ultimate Products now employs over 270 staff.

Newmark Security



Newmark Security PLC is a group engaged in the design, manufacture and supply of products and security of assets, data and personnel. Operating through two established and wholly owned subsidiaries, Grosvenor Technology and Safetell, they were listed on AIM in 1997. Grosvenor Technology has been providing state of the art access control and HCM systems to clients across the globe for 30 years. With their unique ClaaS offering it is possible to choose any HCM terminal, bundled with their GT Services, and enjoy a lifetime warranty and one low cost-monthly fee. Safetell is a physical security solution and service provider that has been offering protection and maintenance for organisations and businesses for over 30 years.

Behind the Balance Sheet



Steve Clapham is the founder of Behind the Balance Sheet (<https://behindthebalancesheet.com/>), the premier investment training consultancy. The company runs Forensic Accounting Courses for leading institutions like Schroders, Hermes and Baillie Gifford – since its first course in June 2018, over 150 investment professionals have been through the programme. More recently, courses have been made available to private investors, both in-person at its City training academy and online: [courses.behindthebalancesheet.com](https://behindthebalancesheet.com) After launching a programme for a leading wealth manager delivered in person, online and via webinar, in 2020 the company will launch an in-depth course for private investors. Titled “Want to become an Analyst?”, the programme will last one year, and will take retail investors from the basics to a level where they have a real understanding of company accounts and analysis.

The SimplyBiz Group



The SimplyBiz Group is a leading provider of Support Services and Technology to UK retail financial services The SimplyBiz Group provides financial services technology, regulatory and business support to professionals operating within the financial services market. The Group provides support, on a membership basis, to over 3,700 financial intermediary businesses. In addition, we provide over 8000 licences of adviser technology and work in partnership with over 400 leading providers of financial products. The Group was formed in 2002 and, through organic growth and acquisition, rapidly grew to become the UK’s largest provider of outsourced regulatory and business support to financial advisers, a position we still hold today. During that time, we created and launched innovative solutions for the lending and credit markets, launched and distributed industry leading technology systems and entered the legal and surveying markets and we remain prominent in each of those markets today. In 2019, we made our largest acquisition to date, adding Defaqto to our Group of companies. Defaqto is a leading research and FinTech provider and for over 20 years its brand has been well known and respected amongst advisers, providers and consumers alike. We operate from eight locations across the UK, employing over 540 dedicated professionals. *NPS score is based on survey of membership of SimplyBiz in January 2019, reflecting on the service they received during the previous year. Advisory figures as reported in our pre-close trading statement for year ended 31 December 2018.

Internet Mobile Communications



Internet Mobile Communications Ltd (IMC) was incorporated in 2012. Initially funded by a £70,000 investment we grew fast, doubling profitable revenues each year for the last five years to over £60m in 2019 with an EBITDA of £3m. Today IMC works with 1250 contracted international operators and SMS providers in 132 countries from our offices around the World. We trade as ‘Bank of Telecom’ offering a unique blend of fintech and telecom services through our unique automatic international trading service that settles trades to 170 countries in over 130 currencies in under 2 hours via our API and strategic partnership with Western Union. We are the wholesale market of choice. Each month over 30 organisations join us and we trade in English, Russian, Spanish and Chinese through our culturally diverse experienced international sales team. Our subsidiary in Malta provides cheap efficient regulated settlement for Bank of Telecom members using blockchain, the currency being our BOTCoin each one of which is always worth US\$1. This year IMC was awarded ‘World’s Best Value Added International Telecommunications Service Provider of the Year 2019’ and was ranked 23rd in the Sunday Times – Hiscox Tech Track with annual revenue growth averaging 122%. Unsurprisingly IMC shares have doubled annually for three years in a row, with trading sessions two or three times each year, and the Company pays a dividend of 20% of net profit. Some existing shares are available at 80p, a multiple of 11x EBITDA for the year that ended 30 June 2019.

Franchise Brands



Franchise Brands plc (AIM: FRAN) is a multi-brand franchisor with a combined network of over 450 franchisees in 12 countries across four franchise brands. Franchise Brands was co-founded by Stephen Hemsley (Executive Chairman) and Nigel Wray (Non-executive Director) in 2008. Their vision was to create a group of market-leading franchise businesses that benefit from sharing the same support services. Currently the Group has four principal franchise brands; Metro Rod, ChipsAway, Ovensclean and Barking Mad. In October 2019, Franchise Brands acquired Willow Pumps to complement and expand Metro Rod’s drainage and plumbing businesses. Metro Rod and Willow Pumps provide services to commercial customers and ChipsAway, Ovensclean and Barking Mad are B2C brands. In August 2016 Franchise Brands was admitted to AIM at a market capitalisation of £15.6m. The Group has made three acquisitions since then including the transformational acquisition of Metro Rod in 2017. Franchise Brands has a highly experienced Board and senior management team who have considerable experience in operating and growing profitable franchise businesses and who are also significant shareholders in the business (68.3%). Franchise Brands is profitable, cash generative and has a progressive dividend policy. In the six months ended 30 June 2019, the Group reported an increase in adjusted EBITDA of 25% to £2.5m (H1 2018: £2.0m) and an increase in adjusted EPS of 22% to 2.06p (H1 2018: 1.69p).

Universe Group



Universe Group is an innovative British and Irish fintech developer of retail management solutions, payment and loyalty systems. It creates its own software IP and uses that to provide cloud based services to major international petrol forecourt and convenience store retailers. The Group’s solutions are offered out of the cloud on a software as a service model with its data centers processing over 6 billion transactions every year.

Chaarat Gold Holdings



Chaarat Gold Holdings Limited is an AIM-quoted gold mining company which owns the Kapan operating mine in Armenia as well as the Tulkubash and the Kyzyltash Gold Projects in the Kyrgyz Republic. The Company has a clear strategy to build a leading emerging markets gold company with an initial focus on Central Asia and the FSU through organic growth and selective M&A. Chaarat aims to create value for its shareholders, employees and communities from its high-quality gold and mineral deposits by building relationships based on trust and operating to the best environmental, social and employment standards.

VFS



VFS is a niche funder to the legal sector. In 8 years VFS has provided £125 million of funding to over 100 firms. Management accounts to June 2019 show a portfolio of c.£42.5m; sales of £5.67m; profit after tax of £760k and shareholder funds approaching £4m. VFS are not a litigation funder relying on the success of the case to make a return. VFS are a B2B funder providing cash flow to Law Firms through a purchase of receivables. The funding enables the firm to spread external disbursements incurred in running a case and then releasing some of their WIP once the case has been won, (think invoice discounting). Interest is paid monthly by the firm; VFS making it’s profit through a running margin and fees. Security for our funding is the law firm together with an assignment of the receivables purchased, (the ATE insurance in the event the case loses and the defendant who is paying the claim when the case is successful). VFS purchases the receivables through a £40m wholesale funding line; mezzanine debt (comprised of loan notes) and it’s own balance sheet. The mezzanine is raised through investor loan notes with over £10m across c.70 notes; interest and redemptions always paid on time. Due to the business opportunities that are emerging and to ensure the company is well positioned, VFS are seeking to raise further monies via new loan notes, giving the opportunity for Mello investors to participate in a proven, secure, short term loan note paying an 8.0% coupon, redeemable on June 30th 2020. A proven track record; a strong return on a short term investment in these times of economic uncertainty.

COMPANY PROFILES

ADVFN



ADVFN provides comprehensive stock market information to the private investor retail market. Accessible via website, smart phone and tablet, the website caters for the sophisticated investor by offering real time share prices, free streaming share charts, RNS news feeds, portfolio management, monitor lists, order book data in Level 2 and the most active financial bulletin board in the UK. Established in 1999, ADVFN floated on the AIM market in March 2000. ADVFN has made key strategic investments to help maintain its longevity. In September 2006, ADVFN acquired InvestorsHub.com - an online investment community website in the North American market. In July 2009, ADVFN bought All IPO, a FCA regulated firm, together with two brokerages; TSCTrade and Throgmorton Street Capital. ADVFN continues to give private investors tools and information previously reserved for professional traders, and it is seen as the investor's gateway to the global financial market place.

Progressive Equity Research



Exhibiting on both days, Progressive works with a range of companies across all sectors of the market, producing high quality equity research to help management teams explain their businesses to a broad range of investors – Institutional, Wealth Manager and Retail. FCA authorised and regulated, their 15 strong team of analysts are all experienced sector specialists, well known to the investment community. Their product (unlike that of most brokers) is freely available to all segments of the market, and their clients enjoy the ability to publish their research on their own websites, often accompanying videos, presentations and other content.

To sign up to receive copies of their free research covering a broad range of sectors, or to be kept informed about their regular opportunities to meet with company management, please contact Emily Ritchie: eritchie@progressive-research.com

Digitalbox



Based in Bath, UK, Digitalbox plc is a 'pure-play' mobile first digital media business which delivers profitable publishing at scale. The Company's operating model has been developed and refined since publishing operations began in 2016. Digitalbox operates two trading brands, "Entertainment Daily" and "The Daily Mash". Entertainment Daily produces and publishes online UK entertainment news covering TV, showbiz and celebrity news. Entertainment Daily currently averages over 3 million unique users per month, with 13 million monthly UK sessions. In March 2019, Digitalbox acquired leading online satirical website, The Daily Mash. The Daily Mash currently has approaching 5 million visits per month, and more than 900,000 Facebook followers. Digitalbox generates revenue from the sale of advertising in and around the content it publishes. The Company's optimisation for mobile enables it to achieve revenues per session significantly ahead of market norms for publishers.

Belvoir Group



The UK's largest property franchise group. Founded in 1995 and listed on AIM in 2012, Belvoir Group (BLV:AIM) is the UK's largest property franchise, specialising in residential lettings, property sales and property-related financial services. The Group's multi-brand strategy, launched in 2015, has seen the Group grow to a network of 372 businesses across four brands, managing over 64,650 properties. The diversification into financial services through the acquisition of Brook Financial Services in 2017 and MAB (Gloucester) in 2018, means the Group now operates through two channels: a network of property franchisees and a network of financial advisers. At franchisee level, Belvoir continues to drive consolidation within the UK property sector through its assisted acquisitions programme, which proactively identifies suitable bolt-on lettings businesses for its franchisees, while providing optional funding and support. The programme saw 26 assisted acquisitions completed in 2018 alone, adding £6.9m of additional franchisee revenue. The Group benefits from a strong lettings base, reflected in gross profit ratio of 66% lettings: 15% sales: 19% financial services, which provides ongoing financial stability in a cyclical property market. Thanks to the diversified revenue stream, the Group has continued to outperform the markets in which it operates, marking 22 years' of uninterrupted profit growth. In 2018 it reported revenue of £13.7m and a dividend of 7.2p for the year, representing a healthy yield of 6.1%. Belvoir's proven track record in delivering growth is built around a business model of supporting networks of entrepreneurial business owners. This is underpinned by a significant bias towards lettings, providing a recurring revenue stream, and sound business ethics. The Group's capital allocation policy provides a reliable dividend with attractive yield for investors, whilst retaining funding for the group's growth strategy.

Daaimon



daaimon is a research company focusing on small and medium-size listed companies. We aim to:

- promote affordable access to investors.
- help investors, in particular non-professional investors, make a better investment decision.

Globally, more than 80% of listed companies are too small and illiquid for professional (institutional) investors to invest in. However, almost all research produced by investment banks and brokers is for the professional investor market, which makes up only approximately 20% of the total investor market. This means that the balance, approximately 80% of all investors, are investing without any analysis; and 80% of all listed companies are either targeting the incorrect investor pool, or are not targeting any investors at all. daaimon is striving to make amends and is rapidly gaining an impressive global following. We are unique as our platform includes both independent and sponsored research. For corporates, daaimon offers two products: a sponsored research report and a platform-based IR service. daaimon research is a brand of well-priced, highly relevant and concise research. Our reports are long-term focused, written for non-institutional investors, and are extensively distributed on daaimon and other highly regarded platforms. Our platform-based IR service helps corporates further improve their reach. The combined price of the research report and platform-based IR service is £3200 per year. For investors, daaimon offers free access to research reports and IR information via a wide distribution network. Our comprehensive, yet concise initiation reports are aimed at a broad investor base, but focus on the non-institutional investor. www.daaimon.com

COMPANY PROFILES

RBG Holdings



RBG Holdings plc (formerly Rosenblatt Group plc) is a professional services group. The Group is headed by CEO, Nicola Foulston who was appointed in September 2016 to take over the commercial management of the law firm, Rosenblatt. She transformed the firm in readiness for a listing on AIM in May 2018 at a valuation of over £70m. Since then, Nicky has worked on growing the Group, including diversifying the business away from a reliance on legal revenues to a broader provider of professional services, through organic growth and selective M&A. The Group includes one of the UK's leading law firms, Rosenblatt Limited, which is a leader in dispute resolution. Rosenblatt provides a range of legal services to its diversified client base, which includes companies, banks, entrepreneurs and individuals. Complementing this is the Company's increasingly international footprint, advising on complex cross-jurisdictional matters. Rosenblatt's practice areas include dispute resolution, corporate, banking and finance, insolvency and financial restructuring, construction and projects, employment, financial services, IP/technology/media, real estate, regulatory and tax resolution. The business recently established a new White Collar Fraud & Financial Crime division. The Group also provides litigation finance in selected cases through a separate arm utilising Rosenblatt's considerable litigation expertise. Finally, the Group also recently acquired Convex Capital Limited, a specialist sell-side corporate finance boutique, based in Manchester, UK. Convex is entirely focussed on helping companies, particularly owner-managed and entrepreneurial businesses, realise their value through sales to large corporates. Convex proactively targets firms that it believes represent attractive acquisition opportunities.

Horizonte Minerals



Horizonte Minerals plc (AIM/TSX) is a nickel development company focused in Brazil, which wholly owns the advanced Araguaia ferronickel project and the Vermelho nickel-cobalt project, located to the south of the Carajás Mining District. The Company has a strong institutional shareholder structure, including Teck Resources Limited, Canaccord Genuity Group, Richard Griffiths, Lombard Odier Asset Management (Europe) Limited, JP Morgan, Hargreaves Lansdown and Glencore, demonstrating that institutions recognise the true potential of the assets. Horizonte is developing its 100% owned Araguaia Nickel Project as Brazil's next major ferronickel mine, with targeted production by 2022. Araguaia is a Tier 1 mining project with a high-grade scalable resource, located south of the Carajás Mining District in the Pará State, north east Brazil. The area has well-developed infrastructure, including roads, rail and hydroelectric power as a result of the mining activity in Carajás. A \$25M royalty agreement with Orion Mine Finance entered into in August 2019 provides the initial capital investment to commence the early works program and to advance Araguaia to construction. The Group also owns 100% of the Vermelho Nickel-Cobalt project. Vermelho is a high-grade scalable resource, located in the Carajás Mining District. The area has well-developed infrastructure, including roads, rail and hydroelectric power. Horizonte released a Pre-Feasibility Study, in late 2019, looking at a smaller operational scenario with lower capital costs. The study confirmed Vermelho as a Tier 1 project with a large high-grade resource, a long mine life and a low-cost source of nickel sulphate for the battery industry.

1pm



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Surface Transforms



Surface Transforms is a British manufacturer of carbon fibre reinforced ceramic disc brakes for high performance cars. This type of brake disc saves significant weight (up to 5% of vehicle weight), provides consistent brake performance, does not rust, reduces pad dust on wheels and lasts the life of the vehicle. The product has been adopted by, virtually all, high-performance car manufacturers. Surface Transforms is one of of only two companies in the world with the technology and expertise to supply to these demanding customers. The sole (previously monopolistic) competitor has sales of ~£150m and when, inevitably, all high performance cars fit carbon ceramic brakes as standard (replacing the current iron discs) the market would reach £2bn. The Company has been developing the technology for over ten years to achieve the demanding requirements of major car companies but the last fifteen months have transformational with significant contract awards from "household name" car companies. Surface Transforms now has multi year, multi million revenue contracts that will lead to profitability in 2022

COMPANY PROFILES

Open Orphan



Open Orphan (ORPH:AIM) completed its IPO on the 28 June 2019 via reverse takeover of Venn Life Sciences and is listed on both the London AIM stock exchange and the Dublin Euronext growth exchange. The new management team has a track record of building successful business and Open Orphan plans to expand by acquiring a number of small European pharma services companies which in tandem developing one of Europe's largest rare disease genomic databanks with the Open Orphan Health Data platform. Furthermore, Open Orphan is bringing its digital Virtual Rep platform services to pharma companies and in turn allowing large pharma companies to benefit from the digital world. Open Orphan CEO Cathal Friel was also the co-founder and remains one of the largest shareholders in Amryt Pharma plc which is currently in the process of moving from a £50m to c. \$300m market cap over the coming month having acquired Aegerion Pharmaceuticals Inc, a North American company which had \$130m proforma sales revenues in 2018. Maurice Treacy, Chief Commercial Officer had been co-founder of Genomics Medicine Ireland (GMI) which some months following a \$400m fund raise was sold to WuXi Nextcode in November 2018, just four years since it was established for an undisclosed sum.

Strix Group



Isle of Man based Strix, is a global leader in the design, manufacture and supply of kettle safety controls and other components and devices involving water heating and temperature control, steam management and water filtration. Strix's core product range comprises a variety of safety controls for small domestic appliances, primarily kettles. Kettle safety controls require precision engineering and intricate knowledge of material properties in order to repeatedly function correctly. Strix has built up market leading capability and know-how in this field since being founded in 1982. Strix is listed on the Alternative Investment Market of the London Stock Exchange (AIM: KETL).

Thruvision Group



Thruvision Group plc (AIM: THRU) is a specialist provider of people-screening technology. Using patented passive terahertz technology, Thruvision is uniquely capable of detecting metallic and non-metallic threats including weapons, explosives and contraband items that are hidden under clothing, at distances up to 10m. Addressing the growing need for fast, safe and effective security, Thruvision has been vetted and approved by the US Transportation Security Administration. Operationally deployed in 20 countries around the world, Thruvision is used for a range of applications including mass transit and aviation security, facilities and public area protection, customs and border control and supply chain loss prevention. The company has offices near Oxford, in Washington DC, and in Sydney.

Sharesoc



ShareSoc is a not-for-profit membership organisation, created by investors for investors. Our aim is to help you become better investors in the stock market and ensure you are treated fairly. We do this by:

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Founded in 1994, Harriman House is one of the UK's leading independent publishers of financial and business books, eBooks and other content. We have an extensive catalogue of titles and produce high-quality, highly focused products by working with leading authors, journalists, experts and institutions across the globe. We have over 300 titles in our catalogue including over a 120 investing titles. Our print titles are available through all the major online and offline retailers in the UK and internationally and our eBooks are available on all the leading eBook platforms. We also sell our products directly through our own website www.harriman-house.com.

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Research Tree helps investors, research providers and listed companies by improving investor access to quality investment research, leading to a better informed share register and a better informed market. We aggregate research from most of the key city analysts in the small and midcap end of the market and offer research on over 80% of listed UK equities. Our tiered subscription means we cater for Institutions, High Net Worth investors and the wider private investor community. We recently partnered with our sister company, Capital Access Group, in order to help our main stakeholders (investors, companies, research houses and stock exchanges) with corporate access and events, in the same way we are already helping them with research.

QuotedData



QuotedData publishes free, reliable educational resources, research and news on carefully selected sectors and companies, some of which is sponsored. In addition, we provide data, including performance charts and statistics, across the full spectrum of pan-European equities. Our team of expert analysts writes with a balanced view and our goal is to provide you with all the information you need to make your own investment decisions, or to understand in more detail what your adviser is recommending to you. Founded in 2013, QuotedData is part of Marten & Co, our financial services business that specialises in the provision of high-quality equity investment research to professional investors, as well as offering corporates expertise in access to capital and investor relations.

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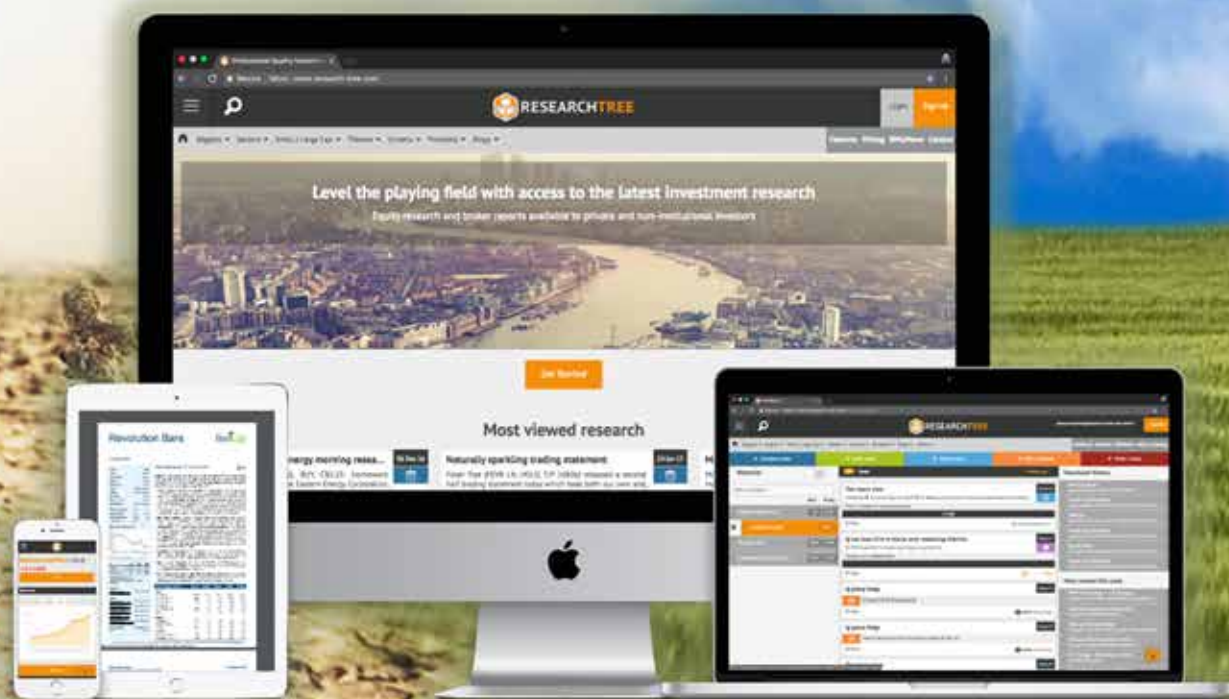
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Come down to meet Faton and the team and try our sourdough pizza, made fresh on site every day. On the 12th November all of our pizzas (including gluten free, daily specials or a main salad) are **£5** when you dine in at Franco Manca Chiswick for attendees of the Mello London 2019 event. All you need to do is quote '**Brixton 2008**' when you arrive at the restaurant and present your Mello name badge. Find the full T&Cs www.francomanca.co.uk/legal/

NOTES

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The following are useful investor blogs and investment websites run by active individual investors.

7 Circles

7 Circles is a well-informed, carefully-researched and clearly-written "one-stop-shop" blog for the UK private investor, written by a PI who has successfully managed his own portfolio for more than thirty-five years. We believe that there's more to investment than stock picking and index funds, and cover:

- Passive and active products and strategies, including stock screens, smart beta/factors, and market timing
- How to minimise investment costs and taxes - crucial in today's low return environment
- What to do in retirement

I also run example portfolios of stocks, provide profiles of guru investors, and write detailed reviews of popular investment books.

Fund Hunter

Fund Hunter is an independent service dedicated to finding the best investment funds. An objective is more relevant than ever in light of recent scandals. The website is one of the few services that considers both active and passive funds.

Fund Hunter's overall approach is to identify funds that own stock compounders. These are companies that are able to increase free cash flow per share over the medium to long term.

Fund Hunter's model portfolio of funds has meaningfully outperformed the FTSE All-Share Index since inception at the start of 2019.

Roger Lawson

Roger Lawson's blog covers topical news and comment on investment (particularly stocks and shares), on corporate governance, on company management, on economics, on transport, on art, on events in London and on local and national politics. It also covers anything else that I feel may be of general interest to my readers or where I have a burning desire to discuss a topic.

The blog is published by the author's company (Roliscon Ltd) and is present here: <https://roliscon.blog/>

MrContrarian

MrContrarian is a Twitter old hand. Look for his pre-open Smallcap Sweep for pithy summaries and barbed comments on sub £500m company RNSs. He is a member of the 'Blocked by Tom Winniffrith' club.

Chris Boxall Fundamental Asset

The Fundamental AIM Blog here provides regular commentaries on AIM quoted companies and thoughts on the Inheritance Tax planning considerations relating to AIM.

Recent Blogs have considered the Office of Tax Simplification review on reforming Inheritance Tax, the appeal of Crowdfunding for fast growing companies compared to a listing on AIM and the share price weakness of some of AIM's largest companies.

Blog posts are complemented by our AIM Broadcasts.

www.fundamentalasset.com/aim-blog/

Investor's Champion

At the Investor's Champion, we love companies. We love telling the stories of those companies, digging into the numbers and interviewing the personalities on the management teams. We don't do our analysis by halves. In-fact, we're so proud of our research that we have turned it into three fantasy portfolios which we think can generate excellent returns over the medium and long-term.

We're especially pleased with the performance of our Ultimate Stocks Portfolio which has generated a total return of almost 20% this year. Read all about it as well as out our Mega-Trends and Income Boosters Portfolios at www.investorschampion.com

ValueTheMarkets

ValueTheMarkets is a website for the retail investor that covers the UK stock market with management interviews, podcasts, and articles on recent news. It is a free website that offers retail investors the opportunity to get more insight on company news.

Maynard

Maynard publishes his own quality investment blog at <http://maynardpaton.com>, where he analyses his own portfolio holdings through regular posts.

Maynard became a full-time private investor at the start of 2015, aged 43, and looks to invest in respectable companies trading at modest valuations and to hold them for the long term. Alongside his blog, Maynard writes articles for SharePad – the UK's leading stock-market data service for private investors – and was a financial writer (and one-time share tipster) for The Motley Fool UK.

Maynard started investing during the early 1990s.

Peter Higgins (Conkers)

Peter Higgins (also known as Conkers on Twitter @conkers3) is the founder and Managing Director of Conkers3 Ltd. Peter is ex-Royal Air Force.

Peter is the brainchild of and producer of the popular podcasts and video interviews called Conkers' Corner www.conkers3.com/conkers-corner-investment-hub/ He has also recently created, launched and now co-presents a new investing podcast called "Twin Petes Investing" <https://soundcloud.com/user-479955511>



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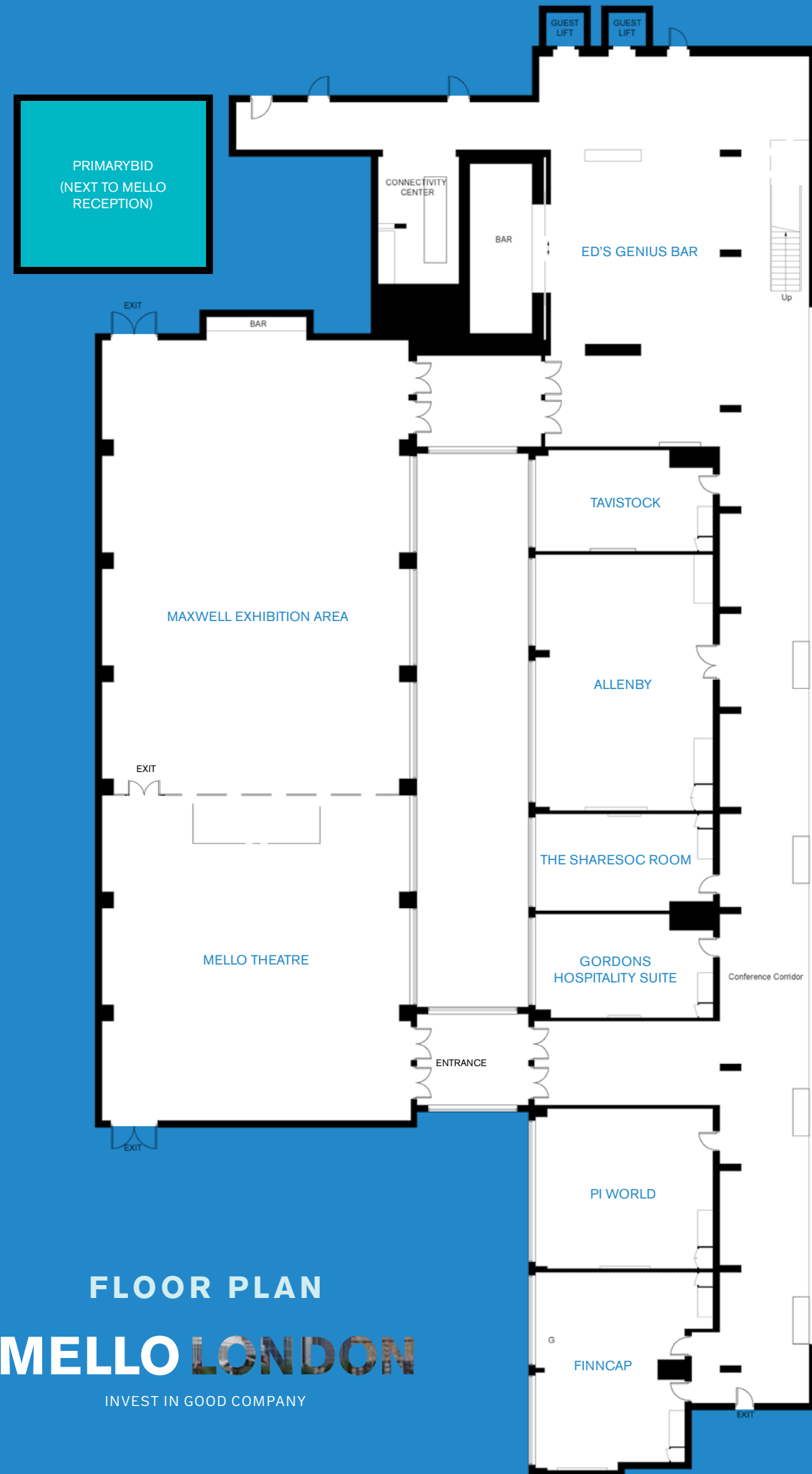
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